

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM  
ACTIVITY REPORT  
FOR 1ST QUARTER OF 1986 (861)

Summary for POST: Lima

| Activity                                | AVERAGE TIME ALLOCATION  |           |                 |           | TOTAL TIME ALLOCATION | WORKLOAD (#) |                       |
|---|--------------------------|-----------|-----------------|-----------|-----------------------|--------------|-----------------------|
|   | CANADA-BASED             |           | LOCALLY-ENGAGED |           |                       |              |                       |
|   | TRADE                    | NON-TRADE | TRADE           | NON-TRADE |                       |              |                       |
| A. Servicing Export Enquiries           | from Canada              | 19.0      | 0.              | 42.5      | 0.                    | 1.23         | 383 (Enquiries)       |
|   | from Territory           | 10.0      | 0.              | 26.0      | 0.                    | 0.72         | 313 (Enquiries)       |
| B. Export Promotion Projects and Events |                          | 2.0       | 0.              | 2.5       | 0.                    | 0.09         | 4 (Projects/Events)   |
| C. Other Trade Development Activities   |                          | 3.0       | 0.              | 2.0       | 0.                    | 0.10         |                       |
| D. Promotional Projects                 |                          | 17.5      | 0.              | 15.5      | 0.                    | 0.66         | 12 (Fairs/Miss/Conf.) |
|   |                          |           |                 |           |                       |              |                       |
| E. Servicing Investment Development     | from Canada              | 1.0       | 0.              | 0.0       | 0.                    | 0.02         | 5 (Enquiries)         |
|   | from Territory           | 0.0       | 0.              | 0.0       | 0.                    | 0.00         | 2 (Enquiries)         |
| F. Service to Government                | External Affairs         | 13.0      | 0.              | 6.5       | 0.                    | 0.39         | 22 (Reports)          |
|   | OGDs, Provinces, ETC     | 7.5       | 0.              | 3.5       | 0.                    | 0.22         | 30 (Contacts)         |
| G. Administration                       | Program Management       | 10.0      | 0.              | 0.5       | 0.                    | 0.21         |                       |
|   | Leave, Professional Dev. | 2.5       | 0.              | 0.0       | 0.                    | 0.05         |                       |
| Total TID Program                       |                          | 85.5      | 0.              | 99.0      | 0.                    | 3.69         |                       |
| H. Other Programs                       |                          | 14.5      | 0.              | 1.0       | 0.                    | 0.31         |                       |

Trade Officers: 4

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent