

8. Costing for Exporting.

Ex-Warehouse Cost:- To show how the cost of merchandise is built up before it is ready for delivery from the manufacturer's warehouse.

C.I.F. Prices:- To show how to build up a C.I.F. quotation.

Lecture 1.- Factory Cost and Total ex-Warehouse Cost.

Direct material, labour and expense: indirect material, labour and expense: factory overhead: selling expenses: administrative and general expenses.

Lecture 2.- C.I.F. Prices.

The purchaser's point of view, ex-factory, F.A.S., F.O.R., F.O.B., C.I.F.: building up a C.I.F. quotation: alternative routes.

2 lectures - Professor Thompson.

Arrangements.

1. The lectures will be given in the ~~Young Men's Christian Association Building, Drummond Street, Montreal.~~ *Strathcona Hall (McGill University) 248 Sherbrooke St. W. Montreal* The time-table will be mailed to each registered student one week before the opening day. The first lecture will commence promptly at 9 A.M. Monday, January 29th, and the course will close at noon on Saturday, February 10th.

2. The registration fee is \$5.00, and there are no other fees. The cost of the course will include railway fare, board and lodging and a small expenditure for note-books. A list of suitable boarding-houses may be obtained from Strathcona Hall, Sherbrooke Street and McGill College Avenue, Montreal.

3. Applications, accompanied by registration fee, should be sent to the Registrar's Office, McGill University, Montreal, on or before January 16th. The application form enclosed in this folder should be used.

4. There are no specified entrance requirements, no examinations, no certificates.

5. The Committee on Arrangements consists of H.R. Poussette, Department of Trade and Commerce, Ottawa; Gordon Laing, Dean of the Faculty of Arts, McGill University, Montreal; R.M. Sugars, Director of the School of Commerce, McGill University; Stephen Leacock, Professor of Political Economy, McGill University; and Alexander Marshall, B.A., Manager of the Commercial Intelligence Department, Canadian Manufacturers' Association.

6. Lectures will be given from 9 A.M. to 12 M., and from 2 P.M. to 4 P.M., except that there will be no lectures on Saturday afternoon.