

NEW BRUNSWICK

BOUCTOUCHE FISH MARKET LTD.

P.O. Box 393
Bouctouche, NB
E0A 1G0

Contact: Bill Berry, Vice — President

Telephone: 506-743-8935

Fax: 506-743-8408

Products: Lobster — Frozen; Rock Crab; Smelt;
Rock Crab meat — frozen

Annual Sales Range: 10 — 50M

Percent of Sales Exported: 95%

Number of Employees: 175

Type of Business: Processor

Production Period: May — December

Brands: Seafare

CANADIAN SILVER HERRING LTD

P.O. Box 480
Cap Pele, NB
E0A 1J0

Contact: Janice Ryan, Export Sales Manager
Clement LeBlanc

Telephone: 506-577-6048

Fax: 506-577-2846

Products: Bloaters, Herring Fillets — Smoked

Annual Sales Range: 0.5 — 2.5M

Percent of Sales Exported: 100%

Number of Employees: 2 — 35

Type of Business: Processor

Production Period: April — December

CAPE BALD PACKERS LTD.

P.O. Box 210
Cap Pele, NB
E0A 1J0

Contact: Joseph P. Landry

Telephone: 506-577-4316

Fax: 506-577-6421

Products: Lobster, Crab — Frozen

Annual Sales Range: 10 — 50M

Percent of Sales Exported: 90 — 95%

Number of Employees: 300

Type of Business: Processor

Production Period: April — October

Brands: Down East

CARAQUET ICE CO. LTD

20 Rue du Quai
Caraquet, NB
E1W 1B6

Contact: Richard Albert, President

Telephone: 506-727-7211

Fax: 506-727-6769

Products: Herring — Fresh, frozen, salted/dried,
roe, dressed, specialty pack, gift pack, dried milt
(powdered); Mackerel — Fresh, frozen,
salted/dried, dressed, specialty pack; Lobster —
Frozen, live; Groundfish, (Cod, Plaice) — Fresh,
frozen, dressed

Annual Sales Range: 0.5 — 2.5M

Percent of Sales Exported: 25%

Number of Employees: 150

Type of Business: Processor

Production Period: May — November

Brands: Ocean Flo

CONNORS BROS., LIMITED

Main Street
Blacks Harbour, NB
E0G 1H0

Contacts: Heinz Schaefer, International Sales
Manager — Canning Division
Vince Taddeo, V.P. Canning Division
Kimberley Watson, Export Sales Manager —
Fresh & Frozen Division

Telephone: 506-456-3391

Fax: 506-456-3546 or 456-3801

Telex: 014-47349 or 014-47446

Sales Offices:

Connors Bros., Limited

199 Chesley Drive

P.O. Box 3950, Station B

St. John, NB, E2M 5E6

Phone: 506-648-1500

Fax: 506-648-1505

Connors Bros. — Nfld Office

P.O. Box 29071

Torbay Road Station

21 Meus Place

St. John's, NF, A1A 5B5

Phone: 709-576-6212

Fax: 709-576-6213

Connors Brunswick Inc.

778 Main Street

South Portland, Maine 04106

Phone: 207-775-5777

Fax: 207-775-6745

Telex 372-4008

Connors Bros., Limited

1B Conestoga Drive

Brampton, ON, L6Z 4N5

Phone: 905-840-5244

Fax: 905-840-7793

Connors Bros., Inc.

355 Bodwell Street

Avon, Mass, 02322

Phone: 508-941-6900

Fax: 508-941-6995

Connors Seafoods Limited

The Harbour, Boddam

Peterhead, Scotland, AB4 7AU

Phone: 011-44-779-78991

Fax: 011-44-779-71014

Telex: 51-739645

Connors Bros. Ltd. — Latin America Office

9900 Stirling Road

Suite 215

Cooper City, Florida 33024, USA

Phone: 305-450-8001

Fax: 305-450-8006

Products: Sardines — Canned; Herring —
Frozen, canned, roe; Seafood products — Frozen;
Atlantic Salmon — Fresh, canned, dressed; Crab
— Frozen, whole-in-shell; Capelin — Frozen

Annual Sales Range: 50M+

Percent of Sales Exported: 72 — 85%

Number of Employees: 250 — 1,700

Type of Business: Processor, Aquaculture,
Exporter, Trader

Production Period: Year round

Brands: Brunswick, Fairhaven, Banquet,
Heritage, Port Clyde, Coastal, Firelight

CORMIER & LANDRY SEAFOOD LTD.

P.O. Box 8
Grande Anse, NB
E0B 1R0

Contact: Eric L. Landry, Manager

Telephone: 506-732-5502

Fax: 506-732-3034

Products: Lobster (tails, flesh) — Fresh, frozen,
live, canned, portioned, roe, speciality pack,
whole-in-shell; Herring — Frozen, salted/dried,
roe, dressed, marinated; Crab (sections, meat) -
Fresh, frozen, canned, whole-in-shell

Annual Sales Range: 2.5 — 10M

Percent of Sales Exported: 100%

Number of Employees: 125

Type of Business: Processor, Exporter,
Wholesaler/Distributor

Production Period: 10 months

Brands: Capt. Erik

DEER ISLAND SALMON LTD.

P.O. Box 99, Lords Cove
Deer Island, NB
E0G 2J0

Contact: Deirdre Richardson, Sales Officer