REPORT 4 88/07/27

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QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 605-DETROIT

008-TRANSPORT SYS, EQUIP, COMP, SERV. UNITED STATES OF AMERICA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 3 CORPORATE LIAISON VISITS WITH AUTOMOTIVE MANU-FACTURERS ASSOCIATIONS AS WELL AS GOV'T OFFICES IN TERRITORY.
- QUARTER: 4 PARTICIPATED WITH GOVT OF CDA BOOTH AT S.A.E. EXPO AND CONF., FEB. 29-MAR 4, 1988. POST OR-GANIZED RECEPTION PROMOTING CANADIAN PARTS PRO-DUCERS FOLLOWING S.A.E. EXHIBIT CLOSING AT COBO HALL ON MARCH 1ST.

QUARTERLY RESULTS REPORTED:

MET WITH PRES. OF MVMA(USA) FORD, MAZDA, GM, ALLI-SON, MAGNA INT'L, US DEPT. OF COMMERCE. STATE OF INDIANA, VARIOUS CHAMBERS OF COMM. TO DISCUSS THE AUTO INDUSTRY, CDN SOURCES OF SUPPLY AS WELL AS IMPLICATIONS OF FTA RESULTING IMPROVED REPORTING

SEVERAL CON AUTO PARTS MANUFACTURERS PROMOTED THEIR PRODUCTS FROM OUR BOOTH AND EXCELLENT BUY-ING CONN SALES CONCLUDED AS RESULT OF THEIR PAR-TICIPATION. OVER 230 PEOPLE BOTH FROM U.S. AND CDN SUPP. & DEM'S GATHERED RESULT MANY CONTACTS.