

REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :348-KUWAIT

011-OIL & GAS EQUIPMENT,SERVICES
OMAN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Follow-up to Middle East Oil & Gas Show

Several opportunities have been identified and are currently being pursued. Three separate agency agreements are currently under negotiation.

QUARTER: 3 Encourage Oil Coys from Canada to visit Gulf.

Post lobbied successfully to have fourth annual Arab Gas & Oil Tech. Exh. included in our list of activities (Mar 18-21,'90). More Cdn Coys will participate as a result of Federal presence

QUARTER: 4 -----

QUARTER: 1 Assisted Canada Int'l Fr Fielding its personnel for 30 railway consultants.

Three CdnAC consultants were established in Nigeria and project continuing as planned. Organized Nigerian delegation to Ottawa Canada.

QUARTER: 2 Continued assistance to CdnAC International in fielding its personnel for World Bank consultant for contract. Liaison with Nigerian Ministry of Transport and Airways on the proposed sale of 15 locomotives by DE Canada.

Assisted with visit of CdnAC to project and discuss revised offer of financing

QUARTER: 3 Continue to support DE Canada on sale of locomotives to NIG.

QUARTER: 4 -----