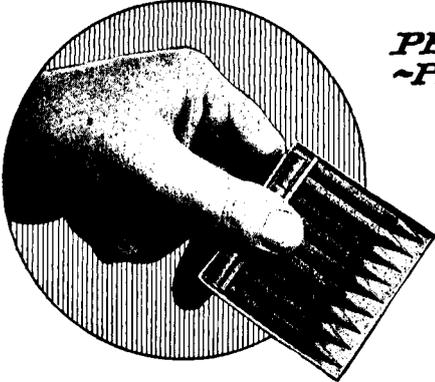


# VENUS PENCILS

*the PERFECT PENCIL*



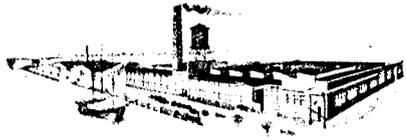
**Free!**  
This Trial Box of Samples

To the Architect or Draughtsman, a good pencil is an essential part of his equipment. He must know the grade of lead he wants to use, and be able to depend upon getting exactly that grade each time.

**Venus Pencils** are absolutely uniform. Made in 17 degrees (6B softest to 9H hardest), they fulfill every technical requirement.

*To the technical man writing on his letter head a set of nine short samples and holder will be sent free.*

**American Lead Pencil Co.**  
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More beautiful, more sanitary, more durable, easier and quicker to put up. Never cracks, and suits any room in building.  
See it and you will be convinced.

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*St. Charles Country Club, Winnipeg. Stained with Cabot's Creosote Stains. G. W. Northwood, Architect.*

## Reliable Shingle Stains

Shingle stains can be as cheap and worthless as the maker's conscience will allow. Kerosene is the favorite cheapener, mixed with coarse and adulterated colors. Such stains are not worth applying, because they cost as much to apply as good stains, and the colors wash off and fade, and your shingles are made dangerously inflammable. *Don't accept any stain that smells of kerosene or benzine.*

## Cabot's Creosote Stains

are made of refined Creosote and no kerosene. The colors are lasting, clear, and beautiful. They are the original and standard shingle stains, and every gallon is guaranteed.  
*You can get Cabot's Stains all over the country. Send for samples and name of nearest agent.*

**Samuel Cabot, Inc., Mfg. Chemists, Boston, Mass.**

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| Saskatchewan Supply Co., Saskatoon. | Canadian Equipment & Supply Co., Calgary. |

Cabot's Quilt, Waterproof Cement and Brick Stains  
Conserve Wood Preservative, Damp-proofing, Waterproofing.