

smelting enterprise to be established. The ore can be mined at Wabana for 25 cents a ton, and brought to Sydney for another 25 cents. The total cost of assembling there the iron, coal and lime required to make pig iron is but 79 cents a ton. At Sault Ste. Marie it is \$1.97 and at Pittsburg \$3.58. It is easily seen, therefore, what a future there is before

## .. TO MANUFACTURERS ..

### GORDON, DRUMMOND & CO.

134 LONDON WALL

LONDON, E. C., ENG.

Desire the representation in Europe of a  
FIRST-CLASS MANUFACTURER.

References kindly permitted to the Editor of this journal. Address as above.

Telegrams: "Bierenate, London," A B C code used.  
Bankers: London City and Midland.

USE OUR

# SOLDER

FOR GOOD RESULTS

**Wiping Solder**  
**Market  $\frac{1}{2}$  and  $\frac{1}{2}$  Solder**  
**Guaranteed  $\frac{1}{2}$  and  $\frac{1}{2}$  Solder**

Prices on Application

## J. N. Callman & Sons

HAMILTON, CAN.

CHARLES F. CLARK, President. JARED CHITTENDEN, Treasurer.  
Established 1849.

## BRADSTREET'S

Capital and Surplus, \$1,500,000

Offices Throughout the Civilized World.

EXECUTIVE OFFICES,

346 & 348 Broadway, New York City, U.S.A.

Correspondence Invited.

OFFICES IN CANADA:

Hallifax, N.S.	Hamilton, Ont.
London, Ont.	Montreal, Que.
Ottawa, Ont.	Quebec, Que.
St. John, N.B.	Toronto, Ont.
Vancouver, B.C.	Victoria, B.C.
Winnipeg, Man.	

THOMAS C. IRVING, Gen'l Manager Western Canada, TORONTO.

JOHN A. FULTON, Gen'l Manager Eastern Canada, MONTREAL.

the enterprise. It is destined to fix the price of iron and steel for the world ere long, so its promoters say. This may be boastful, but the demand for the crude ore and smelted product is substantial evidence that the scheme has all the elements that insure success.

The Northwestern will probably be employed during the winter when the ore carrying ceases, conveying pig iron to British or American ports, where a market for this product is being opened up. The manufacture of steel is next to be undertaken and this will increase the industrial possibilities of the concern and enlarge the fleet of freighters employed about the transport. At present twenty steamers are engaged carrying coal to Montreal, bringing ore from Wabana or conveying pig iron to Glasgow—the leading market for it so far.

## OPPORTUNITIES.

The following enquiries have been received at the offices of the High Commissioner for Canada in London, and at the Canadian Section of the Imperial Institute, London, England.

NOTE.—Those who may wish to correspond with any of these enquirers can obtain the names and addresses by applying to THE CANADIAN MANUFACTURER, Toronto. No charge for giving information. When writing refer to the numerals opposite the enquiries.

644. A manufacturing company would like to hear from Canadian manufacturers of wood flooring who are adequately equipped for export trade and can quote on specification.

645. A manufacturer of high class perfumes and toilet soaps asks to be placed in touch with responsible Canadian firms whose travellers cover the Dominion and who are prepared to take up the sale of above lines.

646. A correspondent in the South of Ireland has asked to be furnished with a list of the packers and exporters of dried cod, haddock and pollock, in the maritime provinces.

647. Enquiry has been made for exporters of cider from Canada. What is required is sound new stock to be shipped from February to end of March each season. Casks to contain about forty gallons each.

648. The address of a Canadian engineer or engineering firm having representatives calling upon owners of engine shops is required by a firm wishing to introduce to the Canadian market a patent metallic packing for stuffing boxes.

649. A firm in Naples have asked to be placed in touch with Canadian exporters of produce, etc., desiring representation in Italy.

650. A Scotch firm wishing to push the sale of coal tar in Canada, request to be supplied with names of importers and users of the product.

651. A correspondent in the Midlands requests to be furnished with names of Canadian breeders of heavy horses.

**THE STOWE-FULLER CO.**  
FIRE BRICK MANUFACTURERS  
**ALL FURNACE MATERIAL**  
Superior Building  
CLEVELAND, O. SEND FOR CATALOGUE

**CLARK & DEMILL**

MANUFACTURERS OF

## Wood Working Machinery

Our Foundry is equipped with the best material, and our Machine Shop with the latest improved tools.

OFFICE AND WORKS:

Directly South of C.P.R. Station,  
GALT, ONT.



Canadian Merchants and Manufacturers  
desiring the names of possible  
Buyers of their goods in

**Great Britain, Europe,  
Australia, New Zealand,  
South Africa, West Indies,  
South America.**

In fact any and every country can obtain same in Kelly's "Merchants, Manufacturers and Shippers Directory of the World," the standard export medium, the 16th edition of which is about to be issued.

In addition to the Classified Trade Lists of the Importers and Exporters, Merchants and Manufacturers of the United Kingdom and all principal trading centres of the World, it gives the Customs Tariffs for every country and all classes of goods. The work contains nearly 4,000 pages, and gives more information than any other work published the world over.

A few Extracts from Letters received from British Consuls, Etc.

"I am constantly receiving letters of enquiry for information that in most cases could be obtained in your Directory."—British Consulate, Uruguay.  
"The only book consulted is Kelly's Directory."—From British Consular Return, Riga.

"Many of these inquiries would have been rendered superfluous by a reference to Kelly's Directory."—Report from British Consul, Genoa.  
"The Directory has been of the greatest service to me in my former Consular posts, and will, I believe, be doubly useful here."—B. C. Chicago.

"We beg to express our appreciation of the thorough and exhaustive character of the Directory, which covers exactly the fields we desire to reach."—Messrs. H. M. Anthony Co., New York.

Highest Award, Gold Medal, Paris, 1900.

For further particulars, charges for advertisements, etc., apply.

**Kelly's Directories, Ltd., London, Eng.**  
(ESTABLISHED 1799).

Dominion Branch—71 Victoria St., Toronto, Ont.  
W. P. DENT, - Manager.

Branches in Great Britain—Liverpool, Manchester, Birmingham, Glasgow, Leeds, Sheffield, Nottingham; also at Paris, Hamburg, New York, Bombay, Calcutta, Cape Town, Melbourne, Sydney, Dunedin, Buenos Ayres, etc.



**Trimo Giant**  
This Chain Pipe Wrench has interchangeable jaws. Improved method of holding and releasing chain. No locking. Send for catalog.

TRIMONT MFG. CO., Roxbury, Mass., U.S.A.

When writing to Advertisers kindly mention THE CANADIAN MANUFACTURER.