

ten times the cost of the land itself; yet the new industry has paid all the bills, and left me a cash reward far greater than my limited education and abilities would probably have commanded in any other business or profession.

The old cornfield is now a part of my farm; peach trees by the thousand cover the hills, and in peach harvest, when 75 to 100 Italians are joyfully singing as they gather the fruit, I do not feel so lonely as I did once on that same old hill.

## THE NEW YORK MARKET

ITS POSSIBILITIES FOR CANADIANS—UNLIMITED  
DEMAND FOR LATE STRAWBERRIES—LETTERS

FROM

MR. FRANCIS WAYLAND GLEN

BROOKLYN, N. Y.

BROOKLYN, N. Y., July 3rd, 1902.

SIR,—This morning my grocer charged me 18 cents per quart for strawberries. They were fine, but not the best they came from Oswego; they have been the same for the past 6 days; red raspberries, 16 cents; blackcaps, the same; good blackberries, 10 cents to 12 cents; currants, 10 cents; prime California cherries, 12 cents per pound; Georgia plums and peaches, 10 cents per quart; whortleberries, 15 cents; local cherries, 10 cents; pine apples, 12 cents each, of fine quality; red and yellow bananas, very cheap, quality best; apricots from California, 10 cents per quart. With all these fine fruits fresh and in fine condition, strawberries hold the price above quoted. Prime berries have been sold wholesale at 16 cents for the past week.

We have 10,000 grocers in this city. If they only sell 10 quarts per day each, the total sale will be 100,000 quarts per day. Then there are 2,000 retail dealers who make large sales. Now at these prices a late strawberry in Ontario would be a money maker. As a rule from June 21st to July 15th strawberries command high prices in this market. The time is near at hand when we shall have complete reciprocity in trade with Canada, then Canadian fruit growers in all the provinces east of Manitoba will have free access to the best market in the world at their very doors.

BROOKLYN, N. Y., July 10th, 1902.

SIR,—To-day strawberries bring 18 cents per box at retail, and the demand more than equals the supply. New England and New York can easily consume 500,000 quarts per day at this price after July 1st. People think that blackberries, raspberries and blackcaps are too sweet this season and currants are acid. They are quite willing to pay a large price for strawberries. N. B. and N. S. should supply New England, and Ontario New York and Pennsylvania. The market is unlimited, returns prompt in cash. A good late strawberry will net the grower 10 cents per quart. We get strawberries from Florida, Louisiana, Georgia, Tennessee, Virginia, Maryland, New Jersey, and why not from Canada?

BROOKLYN, N. Y., July 12th, 1902.

SIR,—My grocer tells me that this is the last day for strawberries for 1902 from Oswego. Some fine berries will still come to market from the North, but the price will be so high that the grocer in these parts of the city, where the very wealthy reside, will buy them all. For the past twelve days the price for good prime berries has been 16 to 18 cents per quart. At this price they should net the grower 10 cents. Wholesale price for the past few days has been 15 to 16 cents.