

enough; are they paying him enough; have they got the right men in the directorate? All these things will rectify themselves if you will have a system of doing things in a business-like way.

If there is any way by which the Department of Agriculture can help you to get better methods of working or help you to work in with the other associations so that you may get some of the glory they are now getting (because they seem to have started in the right direction), we shall only be too glad. I thank you for allowing me to take up so much of your valuable time. (Applause.)

The President: I am sure you are all pleased with the address of Mr. Creelman. I might say we have made some endeavors to increase our membership and interest the public. During the present year we have sent out 7,000 circulars to bee-keepers throughout the province of Ontario and we had hoped our membership would be largely increased, but unfortunately it did not seem to produce very much of a result. I was very anxious at this convention to have a practical demonstration of the various articles used in the production of honey; it would be an object lesson. We sent out an invitation to all the supply men and dealers and all those who had anything in that line to bring here for a discussion of the matter and see the various operations performed. Unfortunately, there was no response to that. There was one very good suggestion and that is that after the date fixed of the next convention we should let the department know and they will send out circulars in that particular locality of that meeting. I have no doubt that alone would bring a large increase of numbers to our convention and I am satisfied with the assistance of the department

we will get a little more life into the Association, although we are not by any means dead, we are still able to sting.

Mr. Fixter: There was another matter Mr. Creelman touched on and that was the market.

Mr. Creelman: What I meant to say when I came to the question of markets was that there would be a market for our honey just as we created a demand for it. I don't know anything about the prices of the honey or the markets in that way. What I meant to say was that if we can start this campaign so that we can get everybody talking about bees, keep our papers and journals full of it, keep the windows of our best stores filled and make a direct effort to get our honey in to take the place of the adulterated jams and marmalades and that sort of thing, and get everybody to eat honey, the markets will look after themselves. That is all I meant.

Mr. Fixter: How are the Fruit-Growers' Associations amalgamated with your department?

Mr. Creelman: It is not a matter of amalgamation at all; it is a question, simply they thought last year at Cobourg they were not getting as much out of the work and the department were not giving as large a grant of money as they should and they thought if they could come in closer touch with us they could do something better. They asked me to go down to the Fruit Growers' Association and tell them something about how we were doing with our Institute work and industry work. I gave them a talk and then they requested the Minister of Agriculture to let me act as their secretary. The minister said if you want Mr. Creelman's time to devote to your work we will give you a small part of his time and we will employ a first-class