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Travelling salesmen work very hard as a rule. They put in long hours, and the pleasure of travelling is not so great as to those of us who mostly live at home.

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How to Vote

Since the declaration of Peace on January 7th, 1920, returned men have had the right to vote on production of their Discharge Certificates.

This is correct despite the fact that the returning officers may not have been advised of this.

their pleasure and satisfaction from their work—they like to sell the finest of products and represent a good "house".

Our travelling salesmen are exceedingly critical of the products which they are asked to sell, and when we told them last January that we wanted them to sell a new tea of extra quality—much finer than has usually been sold in Canada— they were keenly interested, put the new tea to many tests amongst their friends, and gave it a lot of time and thought.

Having convinced themselves of the extra fine quality of. Orange Pekce Tea, they started on their trips full of enthus

Their satisfaction, however, has been much greater on their later trips, because of the splendid renewal orders which are following their first sales.

Like good merchants, our salesmen enjoy selling the very finest -Red Rose Orange Pekoe.

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Try the tea which has met with so much success.

