

Sypher:Mueller International Inc.

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YEAR ESTABLISHED: 1987
AVERAGE WORK FORCE: 16

EXPORT SALES: \$2,600,000
GROSS SALES: \$4,000,000

OVERSEAS OFFICES: Baltimore, MD; Cranleigh, Surrey, U.K.

KEYWORDS: Airport planning; Concessions; Forecasting; Airport finance; Civil aviation master plans; Organization development.

PRODUCTS/SERVICES: Airport planning; Organization development; Training; Business and financial planning; Fees and charges development; Passenger and cargo air services development; Forecasting; Concessions planning; Market research; Property management; Contract development and negotiations; Safety audits and analysis; Risk analysis; Airspace planning.

EXPORT MARKETS OF INTEREST: The firm is heavily export focused, with 60% of business outside of Canada. Areas of particular interest are: U.S., Africa, Caribbean, Australia, and Southeast Asia.