LIST OF CHARTS

Chart 1	European Timber Trade: Degree of Integration and Consolidation	11
Chart 2	Nordic Sizes: Most Common Sizes for Sawn and Dimensioned Lumber	13
Chart 3	Nordic Sizes: Most Common Sizes for Planed Lumber	14
Chart 4	Typical Window Joinery Sizes	15
Chart 5	Price, Grading and Size: Effect of Meeting Client Needs	45
Chart 6	Product Positioning: Price Sensitivity and Customer Loyalty	46
Chart 7	Typical Value-Added Products: Required Production Changes and Marketing Effort	47
Chart 8	Potential Returns from European Market	49