

measure of rate stability for members in the complex and changing deregulated American transport environment. Shippers' associations also provide information on export/import documentation and will assist members with any claim problems they may have.

Although shippers' associations are well established in the United States, the few that exist in Canada are involved primarily in domestic transportation. However, a number of Canadian firms are members of American based associations or co-ops.

At present, only one (U.S. based) shippers' association actively participates in the British Columbia/Alberta - United States market. This firm's particulars are noted on page 57. Sources of information on shippers' associations are provided on pages 76 and 77. You should also be aware, if you are a member of any large industry association (such as the Canadian Manufacturers Association), that transportation advisory services may be available from association staff.