

**PROGRAM RESULTS: ASIA & PACIFIC**

**BUSINESS ACTIVITY**

During the October - December 1991 period eighteen posts reported the following business activity:

- 116 EXPORT SALES WORTH \$451 MILLION
- 79 NEW BUYING CONNECTIONS/77 AGENCY AGREEMENTS
- 12 NEW JOINT VENTURES WORTH \$0.9 M/3 LICENSING AGREEMENTS WORTH \$0.9 M
- 7 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA WORTH \$192 M
- 0 CANADIAN INVESTMENTS IN TERRITORY
- 10 TECHNOLOGY TRANSFERS WORTH \$0.5 M

**HIGHLIGHTS:**

- \$ 270 million sale of intelligent network equipment (Melbourne)
- \$ 10 million sale of flight simulators (Tokyo)
- \$ 20 million sale of petroleum chemicals (Canberra)
- \$ 10 million sale of ammonia (Tokyo)
- \$ 6 million sale of telephone handsets (Jakarta)
- \$ 7 million sale of digital telephone switches (Beijing)

**KEY STATISTICS:** for the eighteen posts reporting workload information

Missions Reporting To

		PST	PNC	PNJ
No. Trade Enquiries	Cdn	3837	2360	1725
	Local	6255	6153	3890
No. Investment Enquiries	Cdn	180	29	58
	Local	328	42	88
No. Business Visitors	Cdn Pr/Pub	1040/316	675/103	712/381
	Local Pr/Pub	1543/327	1138/106	9327/226