

BOOKSELLER & STATIONER OF CANADA

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CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1 cent a word each subsequent insertion.

Contractions count as one word, but five figures (\$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. ~~As no~~ can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cover postage, etc.

AGENTS WANTED.

PRACTICAL books for painters and decorators—The Trade Papers Publishing Co., Ltd., 365 Birkbeck Bank Chambers, London, W.C., England, will make special terms to Canadian Booksellers willing to push books on graining, paint and color mixing, gilding, stencilling, etc. Correspondence solicited. (9)

BUSINESS CHANCE.

BUSINESS for sale in British Columbia; population of town 5,000; stock carried comprises books, stationery, fancy goods, chinaware and crockery, wall paper, photographic supplies, toys, etc.; picture framing, and many other side lines; owner has good reasons for selling and can show a profitable and growing business; will sell, part cash, balance on time; references given and required. Address B.C., c/o BOOKSELLER AND STATIONER, Toronto. (8)

SITUATIONS VACANT.

BRIGHT, intelligent boy wanted in every town and village in Canada, good pay, besides the gift of a watch for good work. Apply The MacLean Publishing Company, 10 Front St. E., Toronto.

WANTED—A good clerk; well experienced in retail book, stationery, and wall-paper business; A good position to the right man. State experience and salary wanted. W. J. Stephenson, Wetaskiwin, Alberta.

A WELL known English firm of Christmas and post card publishers require some smart salesmen for their Canadian Branch; only those actually engaged in this trade need trouble to apply. Confidential, care of BOOKSELLER AND STATIONER, Toronto, giving full particulars, experience, etc. (11)

WE want a good stationery and book clerk, who has had good experience in the retail business. Apply stating experience and salary wanted to D. J. Young & Co., Ltd., Calgary, Alta. (18)

EXPERIENCED Stationery Traveller Wanted: Good position to the right man. Apply by letter giving references and full information. W. J. Gage & Co., Toronto.

WISHES CANADIAN TRADE.

Another English firm desirous of extending its Canadian connections is Max Ettlinger & Co., Ltd., of London. Though not an old-established concern, this house has forced its way to the front in Great Britain and in Ireland, and is doing a considerable business with the United States and Canada. Ettlinger & Co. specialize in post cards, Christmas cards, menu cards, and calendars of British and continental design and workmanship, their range in all these goods being very varied to suit the taste of every class of buyer. Dealers looking for something new should get into communication with this house.

Month's Best Selling Books

As Reported by Leading Canadian Dealers.

Belleville.

1. Captain of the Kansas. By Louis Tracy. McLeod.
2. Cruise of the Shining Light. By Norman Duncan. Frowde.
3. Port of Missing Men. By Meredith Nicholson. McLeod.
4. Tree of Heaven. By Robert W. Chambers. McLeod.
5. Long Labrador Trail. By Dillon Wallace. Revell.

Calgary.

1. The Iron Way. By Sarah Pratt Carr. Clark Bros.
2. The Mystery. By Stewart Edward White. Musson.
3. Awakening of Helena Ritchie. By Mrs. Deland. Poole.
4. Long Labrador Trail. By Dillon Wallace. Frowde.
5. Viper of Milan. By Marjorie Bowen. Musson.

Charlottetown.

1. Short Cruises. By W. W. Jacobs. Briggs.
2. Katherine. By E. Temple Thurston. Harper.
3. Towards the Light. By Dorathea Hughes. Briggs.
4. Lure of the Labrador Wild. By Norman Duncan. Frowde.
5. The Invader. By Margaret L. Woods. Harper.
6. Running Water. By A. E. W. Mason. Briggs.

Edmonton.

1. Whispering Smith. By F. H. Spearman. McLeod.
2. Brewster's Millions. By George B. McCutcheon. McLeod.
3. The Port of Missing Men. By Meredith Nicholson. McLeod.
4. Fighting Chance. By Robert W. Chambers. McLeod.
5. The Mystics. By Katherine Cecil Thurston. Poole.
6. Jane Cable. By G. B. McCutcheon. Briggs.

Halifax.

1. Cruise of the Shining Light. By Norman Duncan. Frowde.
2. The Imposter. By Harold Bindloss. McLeod.
3. Short Cruises. By W. W. Jacobs. Briggs.
4. The Saint. By Antonio Fogazzaro. Copp.
5. Long Labrador Trail. By Dillon Wallace. Revell.
6. Brass Bowl. By Lewis Joseph Vance. McLeod.

Kingston.

1. Princess Virginia. By C. N. and A. M. Williamson. Musson.
2. Brass Bowl. By Lewis Joseph Vance. McLeod.
3. Captain of the Kansas. By Louis Tracy. McLeod.
4. The Secret. By E. P. Oppenheim. Copp.
5. The Mayor's Wife. By Mrs. A. K. Rohlf. McLeod.
6. Scarlet Car. By Richard Harding Davis. McLeod.