

being nothing short of a thief, and he is called that, or worse, and generally is treated as such by all employers and even his own fellows as well.

On the other hand, the question of what the value of his labor is, is generally not even considered by the employer or business man when determining what remuneration he shall receive for his own service. In fact, the only thing that the employer concerns himself about generally is,- By what plan or scheme can he manage to get the largest possible returns for himself, regardless of the value of the service personally rendered? He knows that the more he is able to get for the least service or work that he performs, the more he is given credit for being an exceptionally shrewd and smart business man, (instead of being considered or treated as a thief as is the worker for wanting more than his labor is worth), and being considered a shrewd and smart business man is a high honor in the estimation of our people, instead of a mark of dishonor.

When a boy is being trained to start in life as a business man, the question of enabling him to get the exact value of his services, and teaching him to ask for that amount, and no more, and how to get it, is not even considered, let alone taught. The boy is taught that being successful in business means that he shall accumulate wealth, and the question of the value of his actual services in relation to the amount of wealth that he accumulates is not considered for a moment. He is taught the different methods by which men make money through business manipulations, and he is given all available information to fit him to be an expert in all the methods of manipulation so that when the opportunity presents itself or he can create it, he may manipulate the business in such a manner as to obtain the largest amount of money or wealth possible out of it.