TO LET

FLATS TO LET TO LET-FLAT IN NORTH END Apply 19 Main street. 4744-6-19 FLATS TO RENT, 46 ERIN STREET FLAT TO LET, 4 ROOMS, BATH electric lights, 84 Rockland Road, Tel 2384-41. FLAT OF 7 ROOMS, WITH BATH, electric lights and all modern conveniences, to rent until May 1st, 1921. Furnished or unfurnished. Phone Main 3566-21 for appointment. 4817—6—25 TO LET-SIX ROOM FLAT, BATH, electrics, 578 Main street. 4713-6-18 UPPER FLAT, 5 ROOMS; ALSO Lower Flat, 5 rooms. Apply 80 Brittain street. 4851—6—19 FURNISHED AND UNFURNISHED Rooms To Let for light housekeeping, 4846—6—21 FURNISHED AND UNFURNISHED Rooms To Let for light housekeeping, 4846—6—21 TO LET HEATED ADAPTMENT TO LET-HEATED APARTMENT, 6 rooms, central. Nestbank Apartments, Mount Pleasant, 6 and 7 rooms. Phone Main 1456. 6—2—T.f.

FURNISHED FLATS

TO LET—FURNI	ISHED FLAT, FIVE
rooms and bath.	For information call
Main 2549-21.	4838—6—19
TO LET—A FUR a month, 96 Sher stairs.	NISHED FLAT, \$24 riff street. Apply up 4852—6—18

HOUSES TO LET TO RENT-BUNGALOW, LOCH LO

mo	nd. E.	W. Bo	nnell, (dl. -625
also	Lot 1	COTTA For Salest 394-	e. O.	B. A	kerley,
new McKi	, bath	-TWO and elect, Fair on Lan	ectrics, ville. I d & Bi	seven Monthly	rooms. y pay- Co.

TO LET - DOUBLE COUNTRY TO RENT FOR SUMMER, FURN-ished Cottage, Gondola Point Road. Main 1822-21.

10 LET—FURNISHED PARLOR, two light house keeping rooms, 681 4594—6—19 Main 1822-21.

4618-6-18

TO LET—SUMMER COTTAGE AT
Bay Shore, partly furnished. A. R.
Melrose, care Vassie & Co.

Main 1822-21.

4594-6-19

We make and repair furnace and conductor pipe, kettles, boilers; also plastering and whitewashing. Repair Shop, corner Brussels and Haymarket Square.

Open evenings. Phone 2714.

ROOMS TO LET

TO LET—LARGE HOUSE-KEEPING rooms, 158 Duke street. 4714—6—20 UNFURNISHED, ONE PLEASANT room, central (ladies. Reference. Phone 898-41.

TO LET—ONE LARGE BEDROOM with Kitchen and Pantry, for light house keeping. Apply 57 Orange. Phone 689-11.

TO LET—FRONT ROOMS

4511—6—21

TO LET—ROOMS, FURNISHED; also apartments, furnished or unfurnished, 28 Sydney street, opposite King Square.

4458—6—19

TO LET—FURNISHED, UNFURNished on unfurnished, 28 Sydney street, opposite King Square.

4458—6—19

TO LET—FURNISHED, UNFURNished on unfurnished, 28 Sydney street, opposite King Square.

4458—6—19

TO LET—FURNISHED, UNFURNished on unfurnished, 28 Sydney street, opposite King Square.

4458—6—19

TO LET—FURNISHED, UNFURNished on unfurnished or unfurnished, 28 Sydney street, opposite King Square.

4458—6—19

TO LET—FURNISHED, UNFURNished on unfurnished or unfurnished o TO LET—FRONT ROOMS, 41 KING Square. 4299—7—11

TWO UNFURNISHED ROOMS AND Pantry, with use of electric light, Central. Address Box R 23, care Times. 28—T.f.

TO LET

TO LET—BUILDING LOTS ON
Prince street and DeMonts street.
West Side, on street car line. Fenton
Land and Building Co. E-O-A—6—19

No. 1 Spruce Sheathing 2 1-2 inches wide bead-

ed 1 side. Nice stock. \$100.00 'Phone Main 1893.

The Christie Woodworking Co., Limited

65 Erin Street.

NOW LANDING 1 Car La Prairie Brick Price Ex. Car \$27.00 per M.

> Haley Bros., Ltd. St. John, N. B.

Machines Purchased

Single machines or complete plants purchased. Small tools and mill supplies, wood and iron working, London concrete mixers. Large stock of rebuilt machines bargain prices.

Write for particulars

FURNISHED ROOMS

	ished room. Phone Ma	GHT FURN- in 3195-11. 4735—6—18
	TO LET—FURNISHED Sewell (ring bell.)	ROOM, 67 4811—6—25
	FURNISHED ROOMS. E Main 3221-41.	REAKFAST. 4813—6—21
	PLEASANT FURNISHE Elliot Row.	ED ROOM, 5
1	FURNISHED ROOMS, Phone 3114—21.	CENTRAL. 4827—6—21
Í	TO LET-FURNISHED	ROOM: 161

TO LET — FURNISHED ROOM, private family, suitable for gentleman. Box T 76, Times. 4816—6—21

FURNISHED ROOM, SUITABLE for two, kitchen privileges if prefer-red, 24 Wellington Row. Main 2685-21 TO LET—FURNISHED ROOMS, ALL conveniences, 274 King Street East.

4715-6-23 TO LET - FURNISHED ROOMS. TO LET — LARGE AND SMALL Furnished Rooms, 9 Elliott Row.

4708-6-19 TO LET—NICE FLAT, FURNISHED, TO LET—SMALL FURNISHED BED-moderate. Phone 1652-21. TO LET—FRONT ROOMS, FURNished, gentlemen preferred, 25 Paddock Wolfson, 672 Yonge street, Toronto. FURNISHED ROOM, 40 HORSFIELD

FURNISHED ROOM, 14 SYDNEY.

4788—6—23

TO LET—FURNISHED ROOMS, 149
Princess street.

4571—6—21

PLEASANT FURNISHED ROOM.
Telephone 3270.

4566—6—29

A566—6—29

A566—6—29

TO LET—FURNISHED ROOM.
Lipsett's Variety Store, corner Brussels and Exmouth streets.

SPORTING GOODS, FISHING LINES
—Hooks, Flies, Reels; Bamboy Rods, 20c.
up; 8 piece Steel Rod, \$1.65; Base Balls, 20c., 50c., \$2.50. Fire works, all kinds.
Lipsett's Variety Store, corner Brussels and Exmouth streets.

COUNTRY COUNTRY land. C. J. 4614-6-22 TO LET-FURNISHED PARLOR,

4427-6-19 TO LET-FURNISHED ROOMS, 118 St. James street. Private family. 4588-6-22

TO LET-FURNISHED ROOM, 66 4559-6-22

FURNISHED ROOMS, 137 KING ST. East. 4511-6-21

TO LET—PLEASANT FURNISHED Front Room, 271 Charlotte.

STORES, BUILDINGS

STORE. 596 MAIN STREET. APPLY Frank Garson, 8 St. Paul street. 4465-6-19

LOST AND FOUND

LOST—WEDNESDAY, GOLD EAR-ring, Garnet Setting. Finder return Times. Reward. 4803—6—19 Times. Reward. 4803-6-19

LOST — IRISH SETTER WITH white breast and white streak on forehead, answering name of Brownie. Phone Main 5. 4849-6-19

SPRING AND SUMMER SUITS, just opened; also a fine assortment of raincoats. W. J. Higgins & Co., Custom and Ready-to-Wear Clothing, 153 Union street. LOST—TOP OSMOBILE GASOLINE Tank, Return Exide Battery Service, 43 King Square. 4761—6—19

Harbor, Stone Pontoon in fair condition. For particulars enquire D. Thompson, Chance Harbor, N. B. 4704-6-18 LOST—ON BEN LOMOND ROAD,
Black Wolf Fur. Finder return Times
Office. Reward. 4056—7—8

County Housing Board

ANY PARTIES CONTEMPLAT deal direct with the County Housing
Board and not with a second party.
When applying for loans please submit

PIANOS MOYED BY AUTO. FURniture moved to the country, General
cartage; reasonable rates. Arthur S
Stackhouse. Phone 814-21. our plans now ready at the office of F

COUNTY HOUSING BOARD, ALEX. WILSON,

SHIPPING

Arrived Yesterday. Str Governor Dingley, Ingalls, 2856 Sailed Yesterday.

Str Governor Dingley, Ingalls, 2856, CANADIAN PORTS. Montreal, June 16—Ard, Drammens-fjord. Christiania; Sutherland Grange, Livrepool; Georgia, Bordeaux. Salled—Cabotia, Glasgow; Canadian

SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Crafts.

ASHES REMOVED

ASHES REMOVED. PHONE 3588-41 4276-7-11 ASHES REMOVED: done. Main 3770.

AUTO REPAIRING

AUTO STORAGE WIRED STALLS, FLOOR SPACE TO Let. Cars Washed, Repaired, day and night. Thompson's, 55 Sydney, Main 663.

AUTOS TO HIRE GBNERAL TRUCKING, REMOVAL furniture and picnic parties. C. G. Morrison, 'Phone 792-21. 8516-7-12.

BARGAINS

PLEASANT FURNISHED ROOM.
Telephone 3270. 4566—6—22
FURNISHED ROOMS, 75 PITT
4551—6—21
Waists, Aprons, etc., at Wetmore's, Garden St.

TO LET — TWO FURNISHED
TO

CHIMNEY SWEEPING WITH MECHANICAL APPARATUS

ENGRAVERS

F. C. WESLEY & CO., ARTISIS and engravers, 59 Water street: Telephone M. 982.

IRON FOUNDRIES UNION FOUNDRY AND MACHINE
Works, Limited, George H. Waring,
manager, West St. John, N. B. Engineers
and Machinists, Iron and Brass Foundry.

MARRIAGE LICENSES WASSONS DRUG STORES ISSUE Marriage Licenses. Hours, 8.30 a. m.-10.80 p. m.

MEN'S CLOTHING

MONEY ORDERS FOUND—PICKED UP AT CHANCE SEND A DOMINION EXPRESS Marbor, Stone Pontoon in fair condi-

PHOTOGRAPHIC MAKE YOUR GIFTS PERSONAL ones. Portraits will solve the problem. As gifts they are always appreciated. Victoria Studio, 45 King square, St. John, 788 Main street, Moncton.

PIANO MOVING

PLUMBING

G. W. NOBLE, SANITARY ENGIneer. Prices reasonable. First-class workmanship. Try us. 154 Waterloo street. 'Phone M. 2000-81.

REPAIRING

ALMANAC FOR ST JOHN, JUNE 17.

A.M.

High Tide....12.00 Low Tide....18.18
Sun Rises... 4.41 Sun Sets.... 8.08

Halifax, N.S., June 16—Ard, Sch Sordello, St. John's, Nfld.

FURNITURE REPAIRING AND UP-

BRITISH PORTS.

Hong Kong, June 14—Ard, Str Satsuma, New York and Victoria.

Manchester, June 15—Ard, Str Montesuma (Br) St. John, N.B.

London, June 16—Ard, Str War Beryl (Br) Montreal.

London, June 15—Sld, Str Bosworth, Montreal.

Southampton, June 16—Ard, Kroonland, New York.

MARINE NOTES.

The steamer Governor Dingley sailed yesterday for Boston via Lubec and Eastport with passengers and five tons of general freight.

The steamer Canadian Warrior is expected to sail on Saturday for Havanna with a large general cargo. She is at present at Long wharf.

The steamer Canadian Beaver arrived at Havana on June 6 and will ship to Cheugra to load for St. John.

Further relief from the sugar shortage was brought to the port yesterday, when

FOREIGN PORTS. Monte Video, June 14—Ard, Str Halesius (Br) Montreal.

manship and Service Offered By Shops and Specialty Stores

SECOND-HAND GOODS

AUTO REPAIRING

WE PAY HIGHEST CASH PRICES
for Second-Hand Goods. People's
Second Hand Store, 573 Main street,

AUTO AND CARRIAGE SPRINGS
Second Hand Store, 573 Main street,

Phone 984 41

3714-8-2

WANTED TO S'URCHASE—LADIES' and gentlemen's cast off clothing, boots; highest cash price paid. Call or write Lampert Bros., 555 Main street.

'Phone Main 2884-11. BABY CLOTHING

BABY'S BEAUTIFUL LONG Clothes, daintily made of the finest materials; everything required; ten dollars complete, Send for catalogue, Mrs.

Wanted TO PURCHASE—GENtlemen's cast of clothing, blots, musical instruments, jeweiry, bicycles, guns, revolvers, tools, etc. Highest cash prices in paid. Call or write I. Williams, 16 Dock street, St. John, N. B., 'Phone 1774-11. It

SILVER-PLATERS GOLD, SILVER, NICKEL, BRASS Pennsylvania ..

STOVES

STOVES AND FURNITURE bought and sold. J. M. Logan, 18 STOP, THINK A MOMENT. EXAMine the FiReCo Range and you will be convinced that it will save 50 per cent of your coal bill. Buy now and you will save 20 per cent on the price. Furnishers Limited, 169 Charlotte St.

UMBRELLAS

UMBRELLAS REPAIRED AND REcovered, 573 Main street.

WATCH REPAIRERS

DIAMONDS BOUGHT AND SOLD, Watch and Clock Repairing a Spec-ialty. G. D. Perkins, 48 Princess St. RINGS, WATCHES, CLOCKS FOR sale, watch repairing, seven years in Waltham factory. G. B. Huggard, 67 Peters street.

W. BAILEY, THE ENGLISH, American and Swiss expert watch repairer, 188 Mill street (next Hygienic Bakery.)

Gravel Roofing

Galvanized Iron and Copper Work for Buildings. Repair Work Promptly

Vaughan & Leonard 11 Marsh Road

CLIOIL EUROPE FROM QUEBEC TO July 5 Victorian Liverpoo Aug. 4 Victorian Liverpoo Liverpoo

MONTREAL

Meita
Grampian
Sicilian
Socitan
Minnedosa
Pretorian
Tunisian
Metagama
Liverpool
Corsican
Liverpool
Liverpool
Liverpool
Liverpool
Liverpool CANADIAN PACIFIC OCEAN SERVICES

Genoa, June 10-Ard, Str Dunay (Br Sydney, N.S. New York, June 16—Ard, Pocahontus, Dantzic; Leopoldina, Havre; Santa Eliza,

MARINE NOTES.

was brought to the port yesterday, when the C. G. M. M. liner, S. S. Canadian Gunner, arrived from Havana with 2,100 tons of raw sugar.

EDITED BY MANSFIELD F. HOUSE (C.

WANTED TO PURCHASE—GENtlemen's cast off clothing, fur coats,
jewelry, diamonds, old gold and silver,
musical instruments, bicycles, guns, revolvers, tools, etc. Best prices paid. Call
or write H. Gilbert, 14 Mill street. 'Phone

(J. M. Robinson & Sons, Members

Montreal Stock Exchange.) New York, June 17. Close. Open. Noo. . . 871/4 871/2 871 1387/8 98

Balt & Ohio
Baldwin Loco
Beth Steel "B"
Chino Copper
Ches and Ohio Inspirataion nil Mar Pfd

Pan-Am Petrol1021/4 Reading 84

134½, 25 at 134, 175 at 136¼.

Dominion Steel—25 at 63½, 50 at 64.

Penman—80 at 130.

Detroit—10 at 105. Ships—10 at 71½, 60 at 71, 10 at 71½. Laurentide—305 at 107. Quebec—25 at 26. C. G. E.—10 at 103, 25 at 102.

Power—70 at 83%. Riorden—150 at 197. Brew-275 at 54. elters-30 at 251/2 Shawinigan—15 at 108. Spanish—150 at 105. Bell—15 at 104¹/₄. Fish—10 at 40, Steel Co—115 at 75. Abitibi—250 at 80. Price-25 at 341, 5 at 355

Sugar—100 at 1171/4, 25 at 117.

Textile—85 at 138.

Smith—1 at 130.

Spanish Pfd—70 at 1471/4, 25 at 1471/2, 30 at 147, 25 at 145.

Ships Pfd—5 at 80, 5 at 79%, 10 at Illinois Pfd—5 at 67½. Sugar Pfd—4 at 135. Steel Co Pfd—5 at 95½.

Co-operation Beats Competition Every Time

One of the best things for the success of big store or mail order competition is a situation where the merchants of a community, or even of a single line, are

a situation where the merchants of a community, or even of a single line, are too busy trying to down each other to have time to build up the town. No one but the two parties involved have patience to stand by while a mud-throwing campaign is on. What happens when even competitors co-operate was demonstrated by two dry goods merchants of the imperial valley of the Southwest. These two merchants are in competitive towns, a short distance apart. But they meet often and talk over market conditions, get advice on buying just as if they were partners. They are interested in billding up that part of the country which is just beginning to develop wonderfully.

One day the merchant from B—called on the one in El———

"Dave, I want to put something up to you. Don't know how you'll take it; but I think it's good business."

"What is it?"

"Well, I've noticed, and I guess you have, too, that we are losing a good deal of the trade in our silks. Those stores in Los Angeles, Phoenix and Chicago and Kansas City handle people's mail orders satisfactorily, and compared to their stocks, we haven't very much of a showing—just country-store variety—and they soon get tired of seeing the same bolts month after month—"

"What can we do? Can't afford to carry a big city stock of that stuff. It would be fine, I admit; but we'd never turn it."

"That's just the point. I figure we can carry twice the variety on the same in-

"That's just the point. I figure we can carry twice the variety on the same investment and do almost twice the busi-

2834
381/2
4934
101/2
81/2
81/3
91/4
91/4
101/2
81/2
91/4
11334
925/6
11334
925/6
9334
667/2
4934
11334
925/6
9334
677/2
4934
11334
925/6
9334
677/2
934
07 Hat sounds good. Think it would be all right."
"More than that. It will mean that no one pattern will remain in the store over helf the nile of an annother than the store over helf the nile of annother than the store over helf the nile of annother than the store over helf the nile of annother than the store over helf the nile of annother than the store over helf the nile of annother than that the store over helf the nile of annother than that way you must have an annother that way you must have an annother than that way you must have a wizerd."

"Very simple, Dave. We will buy together. Then we will each take half of each pattern. Don't you see, that will not increase our stock any, but will give us twice as many patterns to show."

"That sounds good. Think it would be all right."

Vesting Electric ... 49¹4 49¹4
Vilys Overland ... 19 18% 18%

MONTREAL TRANSACTIONS.

J. M. Robinson & Sons, Members
Montreal Stock Exchange.)
Montreal, June 17.

Bank of Montreal—44 at 195.
Hochelago Bank—1 at 157.
Merchants Bank—50 at 185¹/₂, 4 at 85.

Union Bank—25 at 159.
Brazil—350 at 43,
L.comotive—2 at 65.
Brompton—150 at 136, 375 at 186¹/₂, 25
Brompton—150 at 136, 375 at 185¹/₂, 460 at 185¹/₂, 460 at 185¹/₂, 25 at 134, 175 at 136¹/₄.

Dominion Steel—25 at 68¹/₂, 50 at 64.

Whore than that. It will mean that no one pattern will remain in the store over half the time a full bolt now does. People will see a new pattern, where they used to see the tail end of a full bolt. I'm going in to market week from Monday. How about it?"

"I'll be there."
So when these two stores advertised that they had twice as many silk patterns as formerly women came in to see out of curiosity. They began to say among themselves, "Well, I certainly am glad that these valley stores have at last good goods to show. At last we can get something without having to send away for samples and then mail order." And the departments doubled their business. This fall will see the same plan used in linens. This fall will see the same plan used in

linens. "It Helps to Handle Bills Promptly"

Bills Promptly"

Do you, Mr. Merchant or your agent, receipt bills when paid in with a smile and a pleasant word or two, or do you merely flip the receipt to the party who has paid the bill, and instantly "forget he exists?"

"Before I engaged in the retail line," said R. R. Henderson, owner of a drug and allied business in Galena, Kans., "I remember that when I paid my monthly bills, in some instances I left the house feeling as good as though I had collected a nice bill instead of paying one. They sent me out well satisfied with myself and everybody in general, and with the mental determination that I would give that particular concern more of my trade in the future.

"On the other hand, I left other places with a receipt in my pocket and complete dissatisfaction in my mind. I was glad to get away from them.

"And of course I soon admitted to myself the reason for all this. Some of them met me with a smile and a pleasant word, thanked me, and appeared to be genuinely glad to see me. They made it appear as though the bill was a secondary matter, nevertheless showed appreciation of my promptness in the matter. And other concerns seemed to be surprised that I was still living, receipted my bill in perfunctory manner, and instantly turned their attention to more pleasant matters.

"As a result of all this, when I bought a business of my own, after some time!

If replaced today we would be forced to ask a great deal more for them, but we're giving you the benefit of our

price of some months ago. Guaranteed fast color; single breasted; two or three button models, but-not in all sizes, probably in yours, though. And the "luxury"

tax is only seventy-five cents.

Better not delay. Gilmour's, 68 King St.



REAL OPTICAL SERVICE Grinding the lenses in size and shape to suit your features. designing mountings that fit se curely yet comfortably, mak-

ing you see bester than you ever saw before—that is a servie we are proud of. K. W. EPSTEIN 2 CO.

Optometrists and Opticians Phone M. 3554 193 Union Street SERVICE A MONEY-SAVER

The meat pies was scorched—made too much—fire went out, and it wasn't sufficiently cooked.

Or—just enough for the five of us, prepared expertly by a crackerjack at this very work, and finished to perfection—just right.

The College Inn, in bringing this new service to the city, considers that the saving it can make for all people should be undoubted.

Visit the new store, opposite the Dufferin Hotel, on Charlotte street.

Visit our "yesterday's" counter, where all perishable goods, carried over from the day previous, are sold below cost. This is our guarantee of reliability always.

Like Giving You Money

Monster Bargain Event

SACRIFICE SALE

Attend Sale of VALUABLE FREEHOLD LOTS AT FAIRVILLE PLATEAU on Saturday evening, June 19th, at 8 o'clock, at Salesroom, 96 Germain street,

\$10.00 Cash Per Lot

\$5.00

Cash Per Lot Monthly

GARDEN LOTS

ALSO CHUBB'S CORNER SALE

Saturday, 19th, 12 o'clock FAIRVILLE PLATEAU

Free Plans at 96 Germain

Street

STREETS Molston Avenue Sherbrooke Street Montreal Street

Harding Street Simms Street WHY PAY RENT AND WASTE MONEY

This is a wonderful opportunity to secure a nice Freehold Lot at your own price. For further particulars and plans, apply to

F. L. POTTS, Auctioneer.

'Phone Main 973.