

The Commercial

A Journal of Commerce, Industry and Finance, specially devoted to the interests of Western Canada, including that portion of Ontario west of Lake Superior, the provinces of Manitoba and British Columbia and the Territories.

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Publisher.

The Commercial certainly enjoys a very much larger circulation among the business community of the country between Lake Superior and the Pacific Coast, than any other paper in Canada, daily or weekly. By a thorough system of personal solicitation, carried out annually, this journal has been placed upon the desks of the great majority of business men in the vast district designated above, and including northwest Ontario, the provinces of Manitoba and British Columbia, and the territories of Assiniboia Alberta and Saskatchewan. The Commercial also reaches the leading wholesale, commission, manufacturing and financial houses of Eastern Canada.

WINNIPEG, MARCH 20, 1893.

Provincial Legislation.

The Manitoba Legislature was prorogued on March 11. The following bills have been passed during the session:—

1. Administering oaths of office (pro forma).
2. An act respecting a portion of the proceeds of school lands in the Province of Manitoba.
3. An act prohibiting the registration of lien notes, hire receipts and orders for chattels in registry and land titles office.
4. An act to amend the county courts act.
5. An act to amend the surrogate courts act.
6. An act to amend the public schools act.
7. An act to amend the municipal boundaries act.
8. An act to amend the lunacy act.
9. An act to amend the bills of sale act.
10. An act to amend the liquor license act.
11. An act to provide for the payment of succession duties in certain cases.
12. The woodman's lien for services act.
13. An act to secure compensation to workmen in certain cases.
14. An act respecting the public health.
15. An act to amend an act to authorize the city of Brandon to construct and operate waterworks in said city and for other purposes connected therewith.
17. An act to amend the executions act.
19. An act to amend the foreign corporations act.
22. An act to amend the animals diseases act.
23. An act to amend an act respecting the Winnipeg Industrial Exhibition association.
24. An act to amend the municipal act.
26. An act to amend the devolution of estates act.
27. An act to amend the electoral divisions act.
28. An act to amend the church lands act.
29. An act to amend the assessment act.
30. An act for granting certain sums of money required for defraying certain expenses of the civic government of the province, for the fiscal

year ending the 31st of December, 1893, and for other purposes connected with the public service.

31. An act to amend the garnishment act.
32. An act to incorporate the Winnipeg District Colonization company limited.
33. An act to incorporate the Melita Northern Railway company.
34. An act to encourage the destroying of wolves.
35. An act to incorporate the Freemason's hospital.
36. An act to amend an act to incorporate the Minota Northwest Railway company.
37. An act to amend the university act of Manitoba.
38. An act respecting drainage.
45. An act to amend the game protection act.
46. An act to incorporate the Winnipeg canal and waterpower company.
47. An act to further amend chapter 2 of 52 Victoria, intituled an act respecting the Northern Pacific & Manitoba Railway company.
48. An act to legalize by-law No. 21 of the rural municipality of Turtle Mountain.
49. An act to amend chapter 34 of 54 Victoria, being an act to incorporate the Farmers' Provincial Loan company.
50. An act to amend the public parks act.
51. An act to amend the master and servants act.
52. An act to amend an act to provide for certain tax matters in the county of Beautiful Plains.
53. An act respecting the Manitoba & Northwestern railway company.
55. An act to amend an act to incorporate the Winnipeg waterworks company.
56. An act to incorporate the life assurance company of Manitoba.
57. An act respecting aid to railwhys.
58. An act to amend "an act to authorize the corporation of the city of Winnipeg to construct and operate waterworks in said city and for other purposes connected therewith."
59. An act to protect horse breeders in the province of Manitoba.
60. An act to amend the Manitoba summary convictions act.
61. An act to authorize the raising by way of loan certain sums of money required for the public service.
62. An act further to amend the surrogate courts act.
64. An act to amend an act to incorporate the Brandon general hospital.

Binder Twine Situation.

Hardware a couple of weeks ago intimated that the National Cordage Company, in withdrawing prices, had in view the control of the market and better prices. The *Cordage Trade Journal* takes the same view. It says:—

"The withdrawal of prices by the National Cordage Company is looked upon by the majority of the trade—manufacturers, jobbers and dealers—as indicating that that corporation hopes to realize a better profit upon its binder twine business this year than the quotations made by it at the commencement of the present season would permit; but while the jobbers and dealers who have purchased twine hope that higher prices may be firmly established, the general opinion of the best informed in the trade is that there is but little hope that the National Cordage Company can secure higher prices for the remainder of its product than it has obtained for the portion which has already been disposed of. The attitude of the independent manufacturers continues to be one of waiting for something to turn up to decide the present uncertainty. As the days pass by there seems to be a more confident opinion among these manufacturers that they will lose nothing by holding their product to be sold later in the season. Holding this opinion they are not seeking orders to any extent, and in

reply to inquiries for prices they offer twine in a very firm way. For these reasons the independent manufacturers are almost as effectually out of the market as are their formidable competitor, the National Cordage Company, which has distinguished itself by withdrawing its quotations. In the way of quotations we hear of 8½c, 8¼c, 8½c and 8¾c a pound being named for white Siam twine in carload lots by independent manufacturers."

The Power of Money.

Money is a curious factor; it buys what we eat and drink, satisfies justice, and heals wounded honor. Indeed nearly everything resolves itself into money or its equivalent. The child craves for pennies, the youth for dimes, and the man for dollars. The carpenter shoves his plane, the blacksmith swings his hammer, the miner raises his pick, the farmer guides his plow, the lawyer pleads his case, the judge administers the law, and the minister prays—for money. Everybody in all vocations works for money. In fact, man makes the money and money makes the man nowadays. We all seem to look through gold spectacles. The larger the amounts seem the wiser and the more important its holder or owner becomes. Dollars and cents buy everything to adorn and gratify the taste. They buy the well-filled shop, and cultivated farm, the floating palace, the marble mansion, the elegant equipage, the best pew in the church, the most prominent box at the opera, and even a seat in the halls of legislation. Money commands the respect of gaping crowds, who bow before it in fawning obsequiousness. It enables its possessors to be generously charitable or wrongfully oppressive of the poor and deserving. It lights up the darkened scenes of life and smoothes its pathway. It brings many cares, but all are seemingly ready to carry and increase them for its possession. It smoothes the anguish of sickness and often assuages the terror of death. Money stands at the brink of eternity, but cannot pass beyond. It buys the monuments to mark the resting-place of wealth, but it cannot accompany the immortal soul into the great beyond.—*National Grocer.*

A Salesman of Good Address.

The carefully prepared and timely prepared and timely advertisement has been aptly described as an accomplished salesman, who goes about his business with unlimited patience, and with a stock and variety of information that charms by its freshness and extent; and is welcomed in the banker's office, the merchant's store, and the study of the student, and is moreover welcomed by the cultivated woman at the family fireside. Very naturally, the value of this very valuable agency depends on the number whom he addresses who have ready money and are willing to spend it to satisfy their wants, and perhaps, gratify their tastes. The sole office of this most useful of all missionaries is to do his master's will, and both introduce him and commend him and his wares to as wide an audience as possible. Sometimes he describes his master's wares, their quality, and names their prices or tells you the mark by which they are distinguished from all others of their class; all these are very valuable services. He is, moreover, the herald of new inventions, the latest fads in fashions, and invariably the first to notify you of where you can get special bargains in almost everything you need. Multiply this office a hundred thousand fold, and ask yourself whether, as manufacturer of any article, with trade mark, or a retail seller of anything required by the people at large, you can dispense with his services, or make money without them. Remember, he has made the fortunes of thousands, he has taken men and women from obscurity and endowed them, as it were, with his magical virtues, making them rich, popular, and respected ornaments of society.—*Fame,*