

BRITISH COLUMBIA

BLUNDELL SEAFOODS LTD.

11351 River Road
Richmond, BC
V6X 1Z6

Contact: Billy Leung
Telephone: 604-270-3300
Fax: 604-270-6513

Products: Salmon — Fresh, frozen, smoked, dressed, troll-caught; Halibut, Bottomfish — Fresh, frozen, dressed; Shellfish — Fresh, frozen, live, whole-in-shell

Annual Sales Range: 10 – 50M
Percentage of Sales Exported: 50%
Number of Employees: 35 – 60
Type of Business: Processor, Wholesaler/Distributor, Exporter, Importer
Production Period: Year round
Countries of Interest: Hong Kong, China, Taiwan, Japan, Singapore, Philippines, Korea, United States

BRITISH COLUMBIA PACKERS LIMITED

P.O. Box 5000
Vancouver, BC
V6B 4A8

Contact: Ike Baart, V.P., Export Sales
Telephone: 604-277-2212/241-3402
Fax: 604-241-3461

E-mail: bcpikb@bcp.westons.ca

Products: Pacific Wild Salmon — Fresh, frozen, canned, smoked, roe; Tuna — Canned and pet food; Herring, Herring Roe, Fish Meal, Farmed Salmon

Annual Sales Range: 200M+
Percentage of Sales Exported: 65%
Number of Employees: 1,500
Type of Business: Processor, Aquaculture, Trader, Exporter, Importer
Production Period: Year round
Brands: Clover Leaf, Paramount, Rose Marie, Universal, Rupert, Fraser, Nelbro
Countries of Interest: Currently Exporting to 45 Countries, Global interest

CALKINS & BURKE LTD.

800 – 1500 West Georgia Street
Vancouver, BC
V6G 2Z6

Contact: David Calkins, President
Carl MacRae, Export Sales Manager
Telephone: 604-669-3741
Fax: 604-669-9732

Products: Wild and farmed Salmon — Fresh, frozen, canned, smoked, portioned, roe, dressed, specialty pack, troll-caught; Cod, Sole — Fresh; Fresh and frozen Dungeness Crab — Fresh, frozen; Herring — Roe; Halibut — Frozen

Annual Sales Range: 50M
Percentage of Sales Exported: 40%
Number of Employees: 40
Type of Business: Processor, Wholesaler/Distributor, Exporter
Production Period: Year round
Brands: Astra, Royal Canadian, Norden

CAMPBELL RIVER FISHING CO. LTD.

1330 Homewood Road
Campbell River, BC
V9W 3N7

Contact: Takao Matsunaga, President
Telephone: 250-286-0887
Fax: 250-830-0441

Products: Salmon — Fresh, frozen, dressed, troll-caught, net-caught; Prawns — Frozen

Annual Sales Range: 0.5 – 2.5M
Percentage of Sales Exported: 75%
Number of Employees: 15
Type of Business: Processor, Exporter, Wholesaler/Distributor
Production Period: August 1 – November 30

CANADA SEAFOOD INC. — C.S.I. INTERNATIONAL

#202A – 7080 River Road
Richmond, BC
V6X 1X5

Contact: George W.Y. Mok, President
Telephone: 604-270-0887
Fax: 604-273-6729

Sales Agents: In Southeast Asia: Taiwan, Hong Kong, Singapore, Malaysia

Products: Salmon — Fresh, frozen, canned, smoked; Black Cod, Sole, Shark, Whitefish — Frozen; Crab, Lobster, Geoduck — Live; Oyster — Fresh, frozen, live, whole-in-shell; Capelin — Frozen, salted/dried

Annual Sales Range: 1 – 5M
Percentage of Sales Exported: 100%
Number of Employees: 5
Type of Business: Exporter
Production Period: Year round
Brands: Maple Leaf, Topline

CANADIAN FISHING COMPANY

Foot of Gore Avenue
Vancouver, BC
V6A 2Y7

Contact: Gordon Stuart, Export Canned Sales
Dan Nomura, Export Fresh/Frozen Sales
Telephone: 604-681-0211
Fax: 604-681-3277

E-mail: dan@canfisco.com or gordon@canfisco.com

Products: Salmon — Canned, fresh, frozen; Herring — Roe

Annual Sales Range: 50M+
Percentage of Sales Exported: 75%
Number of Employees: 60 (permanent), 600 (seasonal)
Type of Business: Processor, Exporter
Production Period: April – May, July – September
Brands: Gold Seal

CANADIAN SELECT ENTERPRISES LTD.

180-6260 Graybar Rd.
Richmond, BC
V6W 1H6

Contact: John Krygsveld, President
Telephone: 604-270-9879
Fax: 604-270-9801

Products: Salmon (Pacific, Coho, King, Sockeye) — Canned, smoked, portioned, specialty pack, gift pack, troll-caught

Annual Sales Range: 0.5 – 2.5M
Percentage of Sales Exported: 2%
Number of Employees: 3
Type of Business: Wholesaler/Distributor
Production Period: Year round
Brands: Canadian Select
Countries of Interest: Worldwide