

**EXHIBIT 7: INFORMATION NEEDS MET BY FEDERAL GOVERNMENT SOURCES OF EXPORT
(Cont'd)**

cont. 27

Need and type of information	# of firms	DEA	Other federal departments	DEA plus other federal departments
		(% of firms reporting as source)		
Technological Changes/ New Products	1	0.0	100.0	100.0
Guides to Information Available	66	6.1	9.1	15.2
. on programs & assistance	58	5.2	8.6	13.8
. "How to" Guide	7	0.0	14.3	14.3
. What info is available	1	0.0	0.0	0.0
Canadian Government Policies	47	40.4	31.9	61.7
. General information	28	50.0	21.4	60.7
. Country-specific policies	8	37.5	12.5	37.5
. Incentives (\$'s)	5	20.0	60.0	60.0
Provincial Policies & Regs.	51	11.8	3.9	15.7
Other Needs	5	0.0	20.0	20.0