U.S. Costing and Record Sheet

It is recommended that the whole shipment be costed (not just one "ton" as in Ocean Shipping). If you are costing so you can make an offer, it is suggested you cost 100 units so you can quote one unit. If your product is very large, such as machinery or pre-fab buildings, cost one unit only.

A. Quoted to:(address)	
(telephone numb	per, telex, fax)
B. Terms quoted:	
C. Describe 1 unit:	
	(Gross wt & cubic)
	C\$ US\$
. Net price at factory including your profit. No federal taxes are payable on exports.	·
2. U.S. agent's commission. Show name, address and rate. If included in 1, so state.	
. Cost of packing material and labour for packing. If included in 1, so state.	
. Freight within Canada to U.S. b or port of export (see note 1)	order
. And additional dutiable costs. (see note 2)	
. TOTAL COST TO POINT OF EXPORT	
. Customs duty, if any, on this total @%	
. Non-dutiable costs (see note 3)	
. Non-dutiable freight (see note 1)	. —
O. U.S. Customs user fee (see note 4)	
Premium for insurance against loss or damage	

C\$ US\$

- 12. If you insure against non-payment with Export Development Corporation, show premium
- 13. TOTAL DELIVERED DUTY PAID
- 14. FOR QUOTE, PRICE ONE UNIT

COPY OF QUOTATION:

Note 1:

Freight within Canada is not dutiable if goods were shipped from place of manufacture on a through bill of lading to final U.S. destination and shipment date is after date of buyer's order. If these terms are met, leave 4 blank and show all freight under item 9.

Note 2:

- (a) Any license, fee or royalty the buyer must pay regarding this shipment.
- (b) Any amount received or to be received by exporter from the proceeds of the sale of the goods in the U.S.

Note 3:

Non-dutiable costs:

- (a) The cost of any "Assists" sent to the Canadian manufacturer, such as sketches, dyes, molds or designs made available to the manufacturer.
- (b) U.S. Customs broker's fee.
- (c) Costs for assembling, erecting, maintaining or providing technical assistance after shipment arrives at U.S. destination.

Note 4:

U.S. Customs established a fee of 0.17 per cent as a user fee to pay cost of Customs. It was found Ultra Vires under the GATT agreement and will be phased out by January 1, 1994. Until then check with U.S. Customs broker for details.

Notes: * The HS number is the same in every trading nation for the identical item. Canada Customs will give you the HS number for one or two items. For a long list, you must consult your Canadian freight forwarder.

** The following publications on marking may be purchased: