REPT4D
90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :640-BOGOTA

011-OIL & GAS EQUIPMENT,SERVICES
ECUADOR

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

LIBERTADOF GAZ PLANT.
COULD WIN IF FINANCING AVAILABLE.

COMPUTER SOFTWARE.
POTENTIAL SALE.

INCREASE CONTACTS WITH PRIVATE PETROLEUM INDUSTRY.
GREATER AWARENESS OF CDN EXPERTISE.

REPORT ON OIL/GAS SECTOR ACTIVITY FOR NEXT 3 YEARS.
PROVIDE "EARLY WARNING" INFORMATION.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 - Alberta Mission to Ecuador.
- Preparation of Sectoral report on sales opportunities.

- Five companies participated and were able to establish good contacts. Companies estimated that sales exceeding $5mn could result.
- Sectoral Report well underway.

QUARTER: 2 -----

QUARTER: 3 PREPARE OIL AND GAS SECTOR REPORT

OIL AND GAS SECTOR REPORT IN FINAL DRAFT
CANADA TO PARTICIPATE WITH MISSION, INFO BOOTH AND PRESENTATION OF PAPERS IN ANDEAN PETROLEUM INDUSTRY CONFERENCE IN QUITO IN FEBRUARY 1990

QUARTER: 4 -----