REPORT 4 89/05/10

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :504-BANGKOK

007-POWER & ENERGY EQUIP. & SERV.
THAILAND

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ASSIST CANADIAN COMPANIES TO LOCATE RELIABLE LOCAL REPRESENTATI-VES AND TO GIVE RECOMMENDATIONS ON HOW TO PURSUE MAJOR PROJECTS.

HAVE FREQUENT CONTACTS WITH EGAT FOR POTENTIAL THERMAL & HYDRO PROJECTS.

FOLLOW UP FUTURE PROCUREMENTS ON POWER BOILER MAE MOH UNIT 10-13
AND OTHER THERMAL PLANT PROJECTS.

ANTICIPATED RESULTS:

INFORM CANADIAN COMPANIES OF OPPORTUNITIES
WHICH WILL RESULT IN INCREASING MARKET SHARE.

INCREASE AWARENESS OF CANADA AS A POTENTIAL SOURCE OF SUPPLY AND SERVICES.

FURTHER SALES OF POWER BOILERS AND POWER PLANTS TO EGAT.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 MEET WITH SENIOR OFFICIALS AT EGAT ON THE ORGA-NIZATION'S REVISED POWER DEVELOPMENT PLAN. OBTAINED PROJECT INFORMATION ON EGAT'S NEW POWER DEVELOPMENT PLAN AND SABA YOU LIGNITE POWER PLANT PROJECT.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 --- -