

Completing an Application

In addition to the information to be completed on the application form, the following information is required:

- a description of the project on which you wish to bid, including a description of the total project, and financing details.
- financing details for the total project and for the portion covered in this application.
- whether this is a joint bid, and if so, with whom (name and address).
- the degree of risk (identify competition for the project).
- the benefits to Canada in relation to the products and services to be sold, their Canadian content, potential suppliers, and other potential benefits.
- a work plan.
- itemized costs for obtaining the contract, for:
 - full-time technical or professional personnel working in Canada;
 - personnel working outside Canada;
 - international transportation;
 - special costs incurred at arms-length.

Provide the above breakdown in relation to the steps necessary to bid on the contract, and give the eligible PEMD contribution at each step, and the total requested PEMD contribution.

- a summary of related experience and your qualifications for the project. Include:
 - previous sales made to this or similar clients;
 - export experience in this market and in general.

ESTABLISHMENT OF EXPORT CONSORTIA

The eligibility criteria for Export Consortia applicants, and the eligible PEMD contribution, are outlined below:

Eligibility Criteria

Businesses are considered eligible for assistance if they are **export-ready** (see page 6):

- incorporated businesses
- firm of professionals

The proposed consortium must consist of at least three eligible businesses, one of which must be either a manufacturer or a contractor. The proposed consortium must also be ready for incorporation and employ a full-time manager.