

# TRADE FAIRS AROUND THE WORLD

## Woodtech'94

**Vancouver** — A three-day industry exhibition/conference, focusing on high technology in the sawmilling industry, will be held here September 21-23, 1994.

**Woodtech'94**, which attracts an international audience, will also highlight the value-added specialty lumber component, which is one of the fastest growing areas of the entire industry.

Past shows have numbered over 9,000 visitors from 27 countries. This year, 280 exhibitors from around the world (including New Zealand, Australia, China) will attend.

On September 23, 1994 **Export Vision '94** will take place.

One of the most extensive wood industry events in Canada, **Export Vision** will bring a team of trade specialists from 15 Canadian Embassies and Consulates (including Mexico, Singapore, Milan, Korea, Duesseldorf, Taiwan, and Japan). Trade officers will be available for one-on-one meetings.

For further information, contact the co-ordinator of the events, Jacalin Crosfield, Trade Officer, International Trade Centre, P.O. Box 11610, 900 - 650 West Georgia Street, Vancouver, B.C. V6B 5H8. Tel.: (604) 666-1440. Fax: (614) 666-8330.

## Life 2000 International

**Bombay** — An information booth, staffed by the Canadian Consulate here, will showcase — through the display of product literature — Canadian technologies at the **Life 2000 International Exhibition and Symposium**, being held November 22-24, 1994.

Main sectors are health and environment, with the themes cover-

ing: medical, diagnostic systems, electronics, biotechnology, genetic engineering and biochemistry, prevention of diseases, advances in AIDS control, health promotion, hospital equipment, and environmental monitoring and pollution control systems.

Catalogues from Canadian companies will be pre-numbered and displayed for reference purposes only. The Consulate will inform participants of enquiries generated by their display.

Interested companies should forward — *for receipt before November 10, 1994* — three sets of product catalogues to: David C. Dix, Consul and Trade Commissioner, Consulate of Canada, Maker Chambers VI, 4th Floor, Nariman Point, Bombay 400 021, India. Tel.: 22-2876027. Fax: 22-2875514.

## Oil and Gas Expo'94

**Rio de Janeiro** — The Department of Foreign Affairs and International Trade (DFAIT) will participate — October 16-20, 1994 — with a national stand at **Rio de Janeiro's Oil and Gas Expo'94**.

The event is Latin America's largest business fair for the petroleum, natural gas and oil products distribution and retail sectors.

The **Petroleum Congress**, held at the same time as the fair, guarantees the presence of the oil industry's top executives and specialists from Latin America and all over the world.

For more information, contact Bill Heslop, tel.: (613) 996-2268, or Kirk LeMessurier, tel.: (613) 944-1143, fax: (613) 944-0479, Latin America and Caribbean Trade Division, DFAIT, 125 Sussex Drive, Ottawa K1A 0G2.

## Venezuela Gold

**Caracas** — The Venezuelan gold industry is expanding rapidly. Growing at an annual rate of 18 per cent, it is expected to generate 10,000 to 20,000 new jobs and foreign exchange earnings of US\$1.8 billion during the next three years.

Canadian companies are particularly well perceived in the Venezuelan gold industry, having recently sold drilling equipment and engineering services and having concluded joint ventures with local concerns in both drilling and mining operations.

From October 2 to 4, the Department of Foreign Affairs and International Trade (DFAIT) will sponsor a full-scale product display at the **Venezuela Gold Symposium**.

If you wish to participate, a cost-sharing fee of \$2,950 (for companies new to the market) or \$4,700 (for companies already with a physical presence in Venezuela) will help defray the return air ticket, the professionally-designed booth at the show, and the costs involved with the establishment and operation of the exhibit. All other costs — accommodation, meals, shipping, etc. — will be the responsibility of the participant.

*Please note that all products must have a minimum Canadian content level of 66 2/3 per cent.*

For more information, contact Paul Schutte, DFAIT, Ottawa. Tel.: (613) 996-5358. Fax: (613) 944-0479.