

TRADE NOTES.

Dr. C. A. Black, of Amherst, N.S., finds his practice sufficiently engaging without a pharmacy, so has sold the latter acquisition.

J. F. De Vergue, a highly respected druggist of Montreal, died on September 11th, deeply regretted by his many friends in the trade.

Ira F. Belfry, who sold out his drug business in Shelburne about a month ago to Brown Bros., of that place, assigned on the 2nd inst. to W. McCutcheon, of that place.

W. H. Blackstock, a physician of note in Thorold, died on the 26th September. The same dread fate also befell W. H. Bentley, who, in addition to his practice, was proprietor of a very nice drug store.

Wm. McDonald, of Tilsonburg, caught it severely early in September, being burned out and losing some \$7,500 over his insurance. He had a well equipped drug store, which is still running in other premises until he has rebuilt on his old lot.

J. V. Kannawin & Co. have shaken the Listowel dust off their feet and are now testing the quality of the Acton commodity. We wish them every success in their new store, so long, of course, as it does not necessitate an epidemic in their newly adopted town.

Wm. Challenger, late of Mitchell, Ont., but recently of Toronto, where he distinguished himself by working pro bono publico, but without any apparent idea of making a profit for himself, has just given up things generally to the bailiff. He made leather goods of all kinds. We forbear from moralizing.

H. Curtiss, druggist, Kingston, has gone out of business.

We direct attention of the readers of the CANADIAN DRUGGIST to the advertisement of Messrs. Fulford & Co., manufacturers of Nasal Balm, the well-known preparation for the cure of catarrh and cold in the head. They claim not only genuine merit for their preparation, but also that it is one of the best advertised remedies in the market. We are told that in addition to their newspaper advertising they have now in press a special line of advertising for which upwards of three car loads of paper will be required. Our readers may have a faint idea of the enormous quantity of advertising matter this will turn out. We say again, Read their advertisement which appears elsewhere in this issue.

A. W. Ball, formerly in business on Queen Street West, is starting a store at West Toronto Junction.

We regret to have to announce the death of two Ontario druggists during the past month, George Rhynas, of Goderich, who died September 19th and Dr. Bentley, of Newmarket, died Friday, September 20th.

The Carbolic Smoke Ball Co, limited, of Toronto, have gone into liquidation.

The manufacturers of "Moxie Nerve Food" has failed for a large amount. The business was carried on in Lowell, Mass.

We are in receipt of a copy of a circular issued by Latham & McCulloch, Halifax, in which they announce their intention of selling "patent medicines, perfumes and toilet articles at rock bottom prices," and further, that these goods "can be sold without a profit of 75 per cent." We would like to ask these gentlemen where they find their 75 per cent. profit. Is it on Warner's Safe Cure, Pierce's Medicines, Lubin's or Ricksecker's Perfumery, for all these are standard goods in the lines named, or is it only intended as an insinuation to the general public that such profits might be asked. They say they are "willing to turn our money over quickly and be satisfied with a profit of 5 per cent." How any business men can imagine that their customers will be duped into believing that they sell at a margin of 5 per cent. is more than we can understand, and the general public will assuredly lose confidence at once in any one making such a statement. We would call the attention of Messrs. Latham & McCulloch to the excellent letter in the September number of this journal on the subject of "Selling at Cost," which should certainly convince them that no drug business can be made profitable unless an average profit of at least 33½ per cent. is obtained. We know one case of a man who tried to do a business at a profit of 10 per cent. His business was exclusively cash, his expenses as low as he possibly could reduce them, and his sales were large, but he had to succumb to the inevitable, and when his creditors took possession they found a large deficiency. A circular signed individually by the druggists of Halifax has been sent to the wholesale dealers and manufacturers of proprietary medicines asking for protection and requesting that they sell no goods to this firm. We hope the protection asked for will be granted, but it is a difficult matter to prevent any one getting goods when they have the money to pay for them.

FORMULÆ.

MRI. ROSARUM.

Rose leaves 1 part.
Boiling water 6 parts.

Mix. Macerate 24 hours in a covered dish. Strain, and 9 parts crude honey. Heat on water bath until the precipitate conglutates. Cool, filter, evaporate filtrate to a syrupy consistence. The precipitate mentioned is caused by the tannin of the rose leaves uniting with the albuminous matter of the honey, and when removed leaves a preparation which is transparent and will keep indefinitely.
—[Ap. Ztg.]

TOILET VINKAR.

R.
Essence of bergamot 20 minims.
Essence of ambergris 4 drams.
Essence of vanilla 30 minims.
Oil of neroli 30 "
Acetic acid (strong) 160 "
Rectified spirit 6 ounces.

ACID GLACERINE OF PEPsin.

R.
Pepsin 236 grains.
Pure hydrochloric acid . . . 1 drachm.
Price's glycerine } Of each equal
Proof spirit } parts to make
Concentrated orange }
flower water } 16 fl. ounces.

Dissolve the pepsin in the hydrochloric acid, and add to the other ingredients mixed.

MARKING INK.

Strong liquid ammonia, 26° . . . 2 ounces.
Nitrate of silver 1 ounce.
Tartaric acid 160 grains.
Bicarb. soda 1½ ounces.
Orchill ½ ounce.
Mucilage 1½ ounces.
Sugar ½ ounce.

Dissolve the nitrate of silver and the bicarbonate of soda separately. Mix the two solutions and wash well the precipitate. Collect the precipitate, drain it, rub while moist with tartaric acid, and dissolve in the strong liquid ammonia. Add the orchill, mucilage and sugar, and make up to six fluid ounces.
—[N. E. Druggist.]

WINE OF COCA, BEEF AND IRON.

Extract beef 250 grains.
Ammonio citrate of iron . . . 61 "
Cocaine Muriate 8 "
Citric acid 30 "
Sugar 2 ounces.
Alcohol 2 "
Spirit orange (1 in 8) . . . 30 minims.
Ferric hydrate } aa. q. s.
Water }

To make 1 pint.

Dissolve the extract of beef in one ounce of hot water, add the alcohol containing the spirit of orange and then ferric hydrate. Mix thoroughly and then add 10 fluid ounces of sherry wine. After standing several days with frequent agitation filter and pass enough water through the paper to make 13 fluid ounces of filtrate. In a small portion of the filtrate dissolve the cocaine muriate and citric acid and return it to the whole portion. Dissolve the iron in like manner, and lastly to the whole add the sugar and dissolve by agitation without heat. Lastly add water to make 1 pint and filter.