

FALL CLOAKS AND DRESS GOODS.

ALEXANDER & ANDERSON began about a year ago to manufacture cloaks. Since then they have extended their factory, secured the best designers and established a large trade. Now they show a range of samples which is more extensive than anything else in the market.

No doubt they will meet with people who sneer at the idea of Canadian-made cloaks as they do at everything else of domestic manufacture, but Canadian cloaks are a reality, and are occupying a position in the market more and more extensive.

The styles this year are for plain tailor-made jackets without capes or fur trimming. These are tight-fitting and full-skirted. Paletots are also strong in favor. Browns are very popular, but blacks are holding strong. Fur trimming will not be seen so much this winter, but has not disappeared by any means. A great deal of braid is being used, and this firm show some exceedingly stylish and taking garments with this trimming.

The fabrics most used are faced cloths, such as beavers, meltons, boxcloths, etc. A few rough effects are seen, but they are not bought to the same extent as in some previous seasons.

In dress goods this firm are showing a complete stock, several large shipments having just been opened up. Amazons in plains and twills occupy a leading position. Fancy checks, tweed effects, covert and worsted coatings, etc., all are in long range. Velvet shawls and Scotch wraps are receiving prominence, as are plain and fancy skirts of various kinds.

Navy, grennat and brown fabric gloves are going to take a leading place in this fall's trade. Alexander & Anderson have just received a stock. They have opened up cashmeres, suedes and electa fleecings in plain and fancy points.

In dress trimmings they show the new frill dress trimming and the new tubular cords. Tinsel effects in some trimmings are being much enquired after, and promise to have quite a run.

ART DRAPERIES.

Art draperies are in increasing demand for decorating purposes. Every live dealer carries a stock, and a well assorted range is almost a necessity. The product of eleven different mills is represented in the stock of Boulter & Stewart, 30 Wellington street east. Their advertisements on page 46 give further information.

Though but a few years in business they have rapidly come to the front as an art drapery house. They are now showing new designs in silk, sateen, silkline and other leading fabrics suitable for fancy curtains, screens and cushions.

They also show many other novelties for the dry goods trade, including children's headwear, down cushions, etc.

Boulter & Stewart will be pleased to meet visiting buyers at their warehouse.

HOW THE WAR WILL AFFECT TRADE.

WAR between China and Japan can affect Canada's trade to a certain extent, but the effect will not be very appreciable unless Great Britain and Russia are drawn into the struggle.

The three most important ports for this trade are Hong Kong, Shanghai and Yokohama. It is unlikely that Hong Kong will be affected, as it is virtually a British port. Shanghai may be blockaded by Japanese warships and trade be interfered

with. Yokohama will not likely be affected, as it is a Japanese port, and if the Japs are defeated in Corea and in their aggressive attack on China they will give up the struggle before China becomes aggressive.

Canada sends some cottons and a few other articles to Japan. There is no reason to fear that this trade will be interfered with. On the other hand, there is a possibility of an increased demand springing up.

The imports from China and Japan are mostly teas and silks. Considerable raw and manufactured silk is sent to Canada, but even if this trade would be annihilated there are other markets which could supply what little Canada needs of this commodity. Teas, of course, cannot be procured elsewhere, and if this trade is stopped it will seriously affect the Canadian Pacific Railway's carrying trade on both land and water, and will deprive it and Victoria and Vancouver of considerable revenue.

The possibilities of this war are terrible in their aspect: the probabilities are that nothing serious will happen. War is fast becoming a matter of history. Once it occupied the chief attention of man. Now the advance of civilization, the greater international contact, and the increased attention paid to trade and internal national improvement have rendered war a nuisance instead of a glorious occupation.

A SUCCESSFUL STUDENT.

W. R. Allen, second son of Joseph Allen, managing partner of the British American Dyeing Co., returned home to Montreal by the 'Lake Ontario', after passing a very successful examination as technical chemical dyer, at Yorkshire College, Leeds. Out of a class of twenty-seven, Mr. Allen took third position, the fourth man being thirty-five points behind him, and the first man only five points ahead. After passing here, Mr. Allen competed for the honors at the City and Guilds of London Institute, which are open to such students as have obtained certificates at the technological colleges of Leeds, Manchester, Glasgow, Edinburgh, Huddersfield, Bradford, Dublin, etc. Here he not only eclipsed his rivals in the Yorkshire school but carried off the highest honors of the year from all comers, having won the first prize and silver medal, the highest medal awarded, and the £2 prize given to the Institute by the Dyers' Association of London, for the winner of the highest honors. It may be remembered that J. D. Allen, Mr. Allen's eldest son, carried off the honors at the same institution in 1887, and fellow-citizens will share with Mr. Allen, senior, the pride he must feel in his two gifted sons. W. R. Allen, who is only nineteen years of age, will return to England in September to resume his studies in the honor course at Leeds. -Witness.

SPECIALS IN CURTAINS.

Three special prices in lace curtains are now being shown by John Macdonald & Co. These are lines that have just arrived, and the patterns are shown for the first time. The price is special, because these were stock lots bought at less than manufacturers' regular prices. They can be retailed for \$1, \$1.25 and \$1.50.

New colorings and designs in rug fringes are being shown just now at much below former price.

A new range of chenille covers is also displayed for the fall trade. The colorings and designs are very taking.