

COAL

SASKATCHEWAN GRAIN GROWERS' ASSOCIATION



TRADE MARK

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LOCAL ASSOCIATIONS are now purchasing many carloads daily at

WHOLESALE MINE PRICES

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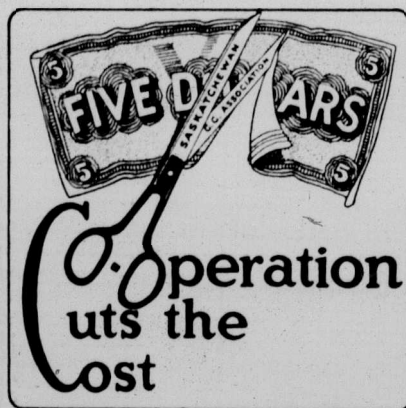
Per **\$3.50** Ton

Nut Size (1/2 in. to 4 ins.) special price **\$2.65** per ton

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We handle the very best only. For self-feeders and furnaces. Price at Fort William:

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Write for Prices f.o.b. your Station to

J. B. MUSSELMAN
CENTRAL SECRETARY

Phone 497 MOOSE JAW, SASK.

Saskatchewan

This Section of The Guide is conducted officially for the Saskatchewan Grain Growers' Association by J. B. Musselman, Secretary, Moose Jaw, Sask., to whom all communications for this page should be sent

OPPRESSIVE CREDITORS

A great many letters are still reaching the Central Office from unfortunate farmers in various parts of the province who are being seriously oppressed by their creditors. All these letters are being forwarded to F. Hedley Auld, Department of Agriculture, Regina, to whom all correspondence in this connection should be directed. The government has appointed a committee of capable men who have these matters in charge. Those seeking the assistance of this committee should state clearly the names and addresses of the suing or distraining companies or persons.

J. B. M.

ONE ACRE FOR THE EMPIRE

An Extra Acre of Wheat by Every Farmer of Saskatchewan for the Patriotic Fund

Dear Sir:—

I have a suggestion to make, re Patriotic Fund, for our Grain Growers' Associations which meets the approval of all our members to whom I have submitted it, but before presenting it to our own local, I wish to know if it will interfere with any efforts the Central may be making.

My suggestion is that each farmer in the province, and especially every member of the Saskatchewan Grain Growers' Association, undertake to put in one acre or more of wheat extra in the spring of

1915, the proceeds of this one acre (or more) to be contributed to the Patriotic Fund.

It is intended that each subscriber state a fixed number of acres which he will put into crop next spring for this purpose, that no expense of any kind be charged against the proceeds thereof and that the gross returns be paid into the fund.

If each of the Association's 850 locals takes actively hold of this matter, 50,000 acres should be assured for this fund.

No well informed man now thinks that this war, the world's greatest, will be of short duration. The need of such a fund will be vastly greater next fall than this. By that time Canada may have 200,000 men in Europe. We must win this war at any cost. We are not fighting for conquest or aggrandizement. We are fighting for the liberty—the very existence of the nation to which we belong. Contribution cards can be had free from the Central Office by non-members of the Association. Let every farmer take hold of the movement.

Mark all correspondence in this connection "Patriotic Acre Fund."

J. B. MUSSELMAN.

A local of the G. G. A. was organized here with seventeen members, for which I enclose \$8.50 membership fees. The

PROGRAM OF DISTRICT CONVENTIONS

District No.	Director	Date	Place
1	B. M. Hendricks, Outlook	Dec. 9	Elbow
2	M. P. Roddy, Rouleau	Nov. 20	Weyburn
3	N. Spencer, Carnduff	" 19	Arrola
4	R. M. Johnston, Eastview	" 10	Regina
5	J. W. Easton, Moosomin	" 17	Wawota
6	F. W. Redman, Grenfell	" 13	Broadview
7	C. O. A. Travis, Govan	" 17 and 18	Melville
8	T. M. Eddy, Bethune	" 19	Hanley
9	J. F. Reid, Orcadia	" 24	Wynyard
10	J. L. Rooke, Togo	" 25	Wadena
11	Thos. Sales, Langham	Dec. 1 and 2	N. Battleford
12	A. Knox, Prince Albert	Nov. 27	Prince Albert
13	W. H. Lilwall, Wilkie	Dec. 4	Biggar
13	W. H. Lilwall, Wilkie	" 8	Conquest
14	J. N. Burrill, Indian Head	" 11	Swift Current
15	F. Burton, Vanguard	To be published later	

1915, the proceeds of this one acre (or more) to be contributed to the Patriotic Fund.

I will be pleased to go further into details if the idea meets your approval. This affords the opportunity for each patriot to contribute personal effort of a practical character and presents a means of letting the world know where we stand toward our loved flag and Empire. Many farmers no doubt will increase this acreage, but one acre extra for the families of the men who are defending our Empire is within the means of every grain grower.

T. M. MORGAN,

Thunder Valley Ass'n.
Aquadell, Oct. 19, 1914.

The foregoing proposition made to the Saskatchewan Grain Growers' Association by T. M. Morgan, a prominent member from Aquadell, Sask., is one of the best, if not the very best, patriotic proposal that has yet been made to the loyal farmers of the province and it merits the support of all true hearted Canadians.

The proposal is infinitely practicable and something which every farmer in the province can carry out with no undue sacrifice. An extra day's work for a man and team is represented and a bag of seed. It is no drain on present resources, so that the hardest hit farmers in the drouth areas can take their places with the rest and show their loyalty to the Empire and their sympathy with the wives and families of the men who have gone and are yet to go to the front.

It is intended that every local Association take up this matter at its meetings. The Central is preparing forms for recording the names of all who will undertake to cultivate a "Patriotic Acre." These lists of names with ad-

following officers were elected: President, Bernt E. Johnson; Vice-President, A. L. Manson; Secretary, Anton Johnson; Directors: Peter C. Peterson, Fred Gundersen, A. R. Rosendahl, Victor Anderson, Walter Larson, J. P. Peterson.

ANTON JOHNSON,

Secretary Loyal Association.

CO-OPERATIVE QUESTIONS ANSWERED

J. B. Musselman, Esq.,
Secretary Sask. G. G. A.

Dear Sir:—In a recent copy of The Guide I note you ship groceries, coal, and I think flour from Moose Jaw direct to farmers. I am writing to ask if groceries are shipped in less than carload lots. Do you send out a price list? If so, would be pleased to get one. Am about seven miles from Benson, on G. T. P. The Saskatchewan Co-operative Elevator company has an elevator at that point. What is the price of shares in the Company?

Your articles in The Guide are to the point and extra good. Would that all farmers might be induced to fully digest the ideas set forth. Must a person belong to the Company in order to take advantage of your low rates?

S. W. PRESCOTT.

Stoughton, Oct. 13, 1914.

S. W. Prescott, Esq.,
Stoughton, Sask.

Dear Sir:—I have your favor of the 13th inst., and have forwarded you price lists as requested.

In reply permit me to explain that the merchandising business which the Saskatchewan Grain Growers' Association has entered upon so extensively is a wholesale co-operative business carried on for the benefit of the farmers of this

province thru the locals of the Association. It would not be possible to do a regular retail business, shipping in broken quantities to individual farmers and sell at anything like as low prices as can be done in regular wholesale quantities.

You will readily understand that the cost of the distribution of supplies to the consumer can be materially lessened only by adopting cheaper methods of distribution than those which have been heretofore in use. In order to avail themselves of the opportunity which the Central affords for purchasing their supplies at rock bottom wholesale prices, as do the merchants, it is necessary that the farmers be organized into local Associations in order that they may purchase collectively taking regular wholesale quantities as do the merchants.

This does not necessarily mean carload quantities, but it does mean that you must take your supplies in unbroken packages, such as are put up by the manufacturer. In groceries, for instance, the local must purchase a case of tea, a full sack of sugar, a case of canned goods, etc., at a time. The local can distribute these goods amongst its members practically without cost to themselves, but if the cases are to be opened, distributed and repacked in an expensive warehouse in one of our large cities, very considerable will be added to the cost of the goods to the farmer. This can be easily demonstrated by comparing our f.o.b. Winnipeg grocery price list with the prices quoted by the big mail order houses. All these houses are handling their groceries on an exceedingly small margin of net profit because they know that their grocery business brings them other business on which they make a larger percentage of profit than on groceries.

It is not possible to build up an extensive co-operative undertaking amongst the farmers for the purchase of supplies and the selling of produce without organization of the farmers at local points thruout the province. You can readily see, therefore, that to serve their own best ends the farmers must come into the farmers' Association in order that they may be in a position to act collectively at local points. This is essential not only in the purchasing of carload and other wholesale quantities, but also in the selling of such produce as butter, eggs, dressed poultry, carloads of hogs, cattle, etc., for the marketing of all of which the Central Office is endeavoring to complete arrangements.

Many of our Associations have taken out incorporation under the Saskatchewan Agricultural Co-operative Associations' Act, an act passed by the Saskatchewan legislature especially to facilitate co-operative undertakings amongst the farmers of the province. Most of these Associations as well as the locals which are not yet incorporated, but are trading freely thru this Central, are insisting that all who wish to benefit by their co-operative undertakings take out membership in the Grain Growers' Association.

We are carrying on a very large business, but so far we have not asked our people for one dollar of capital. The earnings of our co-operative wholesale department are made up almost entirely out of small selling commissions which the manufacturers, miners, etc., are willing to pay us for securing this business on the grounds that we are saving them advertising and selling expense.

It must be obvious to every thinking farmer if he is sufficiently wide awake to see the need and the great benefit of such an organization that not only for the good of his community, but for his own personal good, he cannot afford to be out of the Association.

There are various companies who are catering for the trade of the locals of the Association, who are also offering their commodities at exactly the same prices to any individual who wishes to buy, whether a member of the Association or not. The object of this is to break down co-operative organization amongst the farmers, which in the end would leave each farmer to fight his own battles single-handed with the one inevitable result that he would again be absolutely at the mercy of the middleman.

I thank you for your kindly mark of appreciation and wish to refer you to R. L. Hayes, Secretary of Stoughton local. If there is no local Association in your immediate community, I shall be glad to lend you every assistance in organizing one.

J. B. MUSSELMAN,

Central Secretary.