

# If we could drive our point home as easily as you can drive STANDARD Steel Tube Fence Posts



you would sell yourself these great  
improvements in farm fence building

## Our Point:

is "Cut out the waste in farm fence building." Why dig a hole three times too big for a wooden post, then stick the post in, fill up the hole and have the post rot to pieces in a year or so and have to go through the whole performance again? Why do it? Especially when the new way is so much better. With Standard Steel Tube Fence Posts a line is driven as easily as though they were tent pegs. Once in, they are anchored for all time. They hold tight. They can't wobble and they won't sag. They can't burn and of course never breed crop-ruining pests like the cedar posts. Ask the men who use them. They'll tell you fence building is cheaper, easier and a better job when you use STANDARD STEEL TUBE FENCE POSTS AND WIRE FENCING.

## Our Prices:

Sometimes we think fence advertisers in general must know very little about farmers. Everyone claims "The lowest prices"—as though that meant anything to a farmer who is on to his business. We believe figures talk louder than words. We believe you believe the same. We therefore ask you to get our price list and let us figure it out together, but without any generalities. Let's get down to brass tacks on the price question. Just send us the coupon and let us quote YOU. That's fair, isn't it?

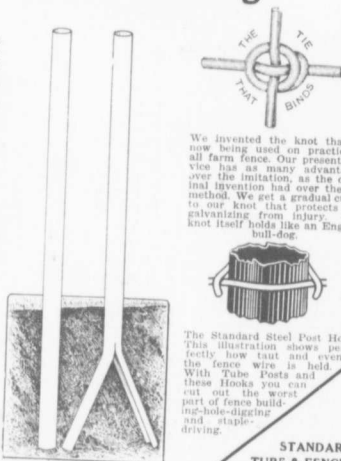
## Our Guarantee:

Guarantees count a lot this year—more than ever before. Steel is way up. Galvanizing materials are sky-high. The tendency is to skimp. Don't buy skimped fence. It's the most expensive there is, no matter what the price. Our usual guarantee goes this year as always before—"FULL GOVERNMENT STANDARD NO. 2 GAUGE WIRE. PERFECT GALVANIZING. STANDARD EXCLUSIVE KNOT—THE TIE THAT BINDS."

## Your Move:

We ask you to send the coupon for our catalogue and fence prices. Compare them. Compare the goods. Compare the guarantee. Then give your order to the firm that deserves it. Fair and square, isn't it? All we ask is the return of the coupon, then it is up to you. Tear it off, sign it and mail it to-day, to the

**Standard Tube & Fence Co., Ltd.**  
WOODSTOCK, ONT.



This illustration shows how the Standard Post anchors itself into the ground. Ask for our special folder on POSTS.

We invented the knot that is now being used on practically all farm fence. Our present device has as many advantages over the imitation, as the original invention had over the old method. We get a gradual curve to our knot that protects the galvanizing from injury. The knot itself holds like an English bull-dog.

The Standard Steel Post Hook. This illustration shows perfectly how that and even the fence wire is held. With Tube Posts and these Hooks you can cut out the worst part of fence building—hole-digging and staple-driving.

**STANDARD  
TUBE & FENCE CO.  
Wood  
F.D.**

Please send me prices, catalogue and Special Post Circulars.

.....Name  
.....Address