



## HERE IS YOUR OPPORTUNITY

The success which has attended the operations of the North American Life throughout its history has made association with the Company particularly inviting.

The year 1918 promises to be bigger and better than any heretofore. Some agency openings offer you an opportunity at this time.

Correspond with

E. J. HARVEY, Supervisor of Agencies

## NORTH AMERICAN LIFE ASSURANCE COMPANY

"Solid as the Continent"

HEAD OFFICE - - TORONTO, CAN.

## SOLID GROWTH

- ¶ Up-to-date business methods, backed by an unbroken record of fair-dealing with its policyholders, have achieved for the Sun Life of Canada a phenomenal growth.
- ¶ Assurances in force have more than doubled in the past seven years and have more than trebled in the past eleven years.
- ¶ To-day, they exceed by far those of any Canadian Life assurance company.

SUN LIFE ASSURANCE  
COMPANY OF CANADA  
HEAD OFFICE - MONTREAL

COMMENCED BUSINESS 1901

RECEIVED DOMINION CHARTER 17th JUNE 1908

Capital Stock Authorized and Subscribed      Capital Stock Paid up

\$500,000.00

\$174,762.70

## The OCCIDENTAL FIRE

INSURANCE COMPANY

Under the control of the North British & Mercantile Insurance Company

RANDALL DAVIDSON, President

C. A. RICHARDSON, Vice-President and Secretary.

DIRECTORS

S. E. RICHARDS      W. A. T. SWEATMAN      S. G. DOBSON

Head Office - - WINNIPEG, MAN.  
AGENTS REQUIRED AT UNREPRESENTED POINTS

ESTABLISHED 1809

Total Funds Exceed      Canadian Investments Over  
**\$109,798,258.00**      **\$9,000,000.00**

Capital Authorised ..... \$29,300,000.00  
Amount Subscribed for ..... 21,900,000.00  
Amount Paid-Up in Cash ..... 11,562,500.00

FIRE AND LIFE

## NORTH BRITISH AND MERCANTILE

INSURANCE COMPANY

DIRECTORS

Wm. McMASTER, Esq.      G. N. MONCEL, Esq.      E. L. PEASE, Esq.

Head Office for the Dominion:

80 St. Francois Xavier Street - MONTREAL

Agents in all the principal Towns in Canada.

RANDALL DAVIDSON, Manager.

HENRY N. BOYD, Manager, Life Dept.

## The Imperial Guarantee And Accident Insurance Co. of Canada

Head Office, 46 King St. W., TORONTO, Ont.

A Strong Canadian Company

Accident and Sickness Insurance  
Guarantee Bonds

Plate Glass & Automobile Insurance

E. WILLANS, General Manager      FRANK W. COX, Secretary

## METROPOLITAN LIFE INSURANCE COMPANY OF NEW YORK

Insurance in force in Canada Dec. 31, 1917 - - \$222,215,866  
(Ordinary, \$109,766,359; Industrial, \$112,447,507)  
Paid policyholders in Canada during 1916 - - - \$2,954,702.57

Over 1,000,000 Metropolitan policies held by Canadians.  
This company had over 1290 employees in Canada at the end of 1917.

For the exclusive protection of its Canadian policyholders, it has on deposit with the Dominion Government and Canadian Trustees, in registered Canadian Bonds and Mortgages, over \$27,771,508.65.

In 1917 the Company increased its holdings in Canadian securities by \$4,850,000.

Home Office, 1 Madison Ave., New York City

THE LIFE AGENTS' MANUAL  
THE CHRONICLE - - MONTREAL