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M. R. Smith &

BISCUITS AND CONFECTIONERY.

Manufacturers of all kinds of Plain and Fancy Cakes, Biscuits and Confections,

BRANCH: VANCOUVER, B. C.

VICTORIA, B. C.

N thanking you for your favors in the past, and soliciting your continued patronage, we take pleasure in greeting you at this season, and in assuring you of our best efforts in our mutual behalf.

Our experience in manufacturing extends back over forty years in the production of goods ESPECIALLY SUITED to this market and the climate of the West, and enables us to approach you with confidence.

We believe we are in a position to furnish goods second to none on the market. Judging from the steady increase of our business, we know that our goods are meeting with general appreciation. It is our desire to largely add to this increase, and with that object in view we have made ADDITIONS AND IMPROVEMENTS IN PLANT AND MACHINERY to enable us to increase our output, and at the same time add, if possible, to the quality of our goods.

Ours is essentially a "Home Industry," and as far as possible, in all fairness, we patronize home products and labor in the manufactures we offer you. We expect a fair share of your trade on the merits of our HOME PRODUCT, YOU NEED OUR GOODS. ALL WE DESIRE IS AN OPPORTUNITY TO SUPPLY YOUR WANTS.

We wish first to draw your kind attention to our Staple and Fancy Lines.