

HONEYWELL LTD. AEROSPACE DIVISION

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Keyword: Repair and overhaul of commercial and military avionics. Marine repair and overhaul and publications work.

History: Sperry established in Ottawa in 1931. In January 1986 Sperry Avionics sold to Honeywell and in 1978 the Ottawa and Rockland divisions became the Aerospace Division.

Capability/Product: This repair and overhaul facility provides a wide variety of expertise, and a publication management service covering military and commercial avionics and military and commercial marine systems. In these fields full product support is provided for over 600 different instruments. These range from 45 year old air driven instruments to state of the art electronics.

Experience: Dash-8, Challenger and Sea King aircraft and helicopters

Current Marketing Activity: Efforts are concentrated on the manufacture, repair and overhaul of communications switches for Transport Canada and foreign customer sales.

Marketing Strategy: To market communications switches to S.E. Asia and Horizon Reference Systems in the U.K. and Holland.

Plant Size: 39,000 sq. ft.

Average Workforce: 130 technicians and support personnel

Gross Sales: \$ 12 million

Export Sales: Nil

Qualifications: DOT, AQUAP-1, AQUAP-4 and MIL SPEC-2000

Date: October 6, 1992