

BEAUTY PRODUCTS

The report on this sector concentrates on two U.S. commodity groups which include items such as perfumes, toilet water and cosmetics. More detailed U.S. market and tariff information and export-related leads for this product group are contained in the individual report for this sector. Highlights of the sector report are:

The U.S. Import Market

The table below shows the value of total U.S. imports for this sector in 1986 and the share of that market held by four exporting regions:

Region	U.S. Import Market	
	U.S.\$ millions	%
Canada	18.9	4.3
Western Europe	176.2	40.1
Japan	20.9	4.8
Others	223.5	50.8
Total	\$439.5	100%

Tariff Impacts of Free Trade

Current U.S. tariffs on perfumes and toilet water are 5%, cosmetics are 4.9% and other toiletries range from 4.9% to 5.8%. According to the Free Trade Agreement, these items would become duty free by January 1, 1998 with reductions in ten equal steps.

BOOKS

The report on this sector concentrates on two U.S. commodity groups which include books of foreign authorship and U.S. authors published abroad. More detailed U.S. market and tariff information and export-related leads for this product group are contained in the individual report for this sector. Highlights of the sector report are:

The U.S. Import Market

The table below shows the value of total U.S. imports for this sector in 1986 and the share of that market held by four exporting regions:

Region	U.S. Import Market	
	U.S.\$ millions	%
Canada	96.5	15.2
Western Europe	308.6	48.6
Japan	122.1	19.3
Others	107.4	16.9
Total	\$634.6	100%

Tariff Impacts of Free Trade

Currently, there are no U.S. tariffs on Canadian books. Under the Free Trade Agreement, these products will continue to be duty free.