

REPT4D
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :401-ANKARA

007-POWER & ENERGY EQUIP. & SERV.
TURKEY

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

HYDRO

CONCLUSION OF FUNDING ARRANGEMENTS FOR LAMAS RIVER PROJECT
CONTRACT SIGNING

PROMOTION OF CDN HYDROELECTRIC CAPABILITY
HAVE AT LEAST ONE CDN FIRM TO ENTER NEGOTIATIONS WITH

PROMOTE CDN CAPABILITY FOR REHABILITATION OF HYDRO PLANTS
AWARD OF CONTRACT TO AT LEAST ON CDN FIRM FOR HEPP UPGRADING

REPORT ON OPPORTUNITIES IN HYDRO-POWER -POWER GEN. SECTOR
ENCOURAGEMENT OF CDN SUPPLIERS TO CONSIDER OPPORTUNITIES IN

TURKISH GOV'T FOR A DAM & HEPP PROJECT ON BOT BASIS

PROGRAM

TURKEY, ESPECIALLY IN GAP REGION

THERMAL

SELECTION OF ONE OF THE TWO INTERNATIONAL CONSORTIA
SUB-CONTRACT AWARD FOR CANADIAN FIRM

PROMO. OF CDN TECH IN LIGNITE UPGRADING FOR POWER GENERATION
OPENING OF NEW OPPORTUNITIES FOR CDN ENGINEERING COMPANIES

PROMO. OF CDN TECH. IN UPGRADING OF EXISTING THERMAL PLANTS
CONTRACT AWARD TO A CDN FIRM FOR IMPLEMENTATION WORK ON

IN POWER DEVELOPMENT

THERMAL POWER PLANT REHABILITATION PROGRAM.

NUCLEAR

OBTAINING OF \$1.5 BN FINANCING;ACCEPTANCE OF BOT FORMULA.
ACCEPTANCE OF BOT BY CDN GOVT & SECURING FINANCING WILL RE-

SULT IN CANDU SALE. CANDU TECH. IS FAVOURED BY TURKISH GOVT.

COMPLETION OF NEW FUNDING FORMULA PROP.-NEW FOREIGN PARTICI.
SIGNING OF CONTRACT

TRANSMISSION

PARTI. BY CDN FIRMS IN TURKISH POWER TRANS. LINE PROJECTS
SECURING OF CONTRACT

PUBLICIZATION OF DETAILS OF TURKISH POWER LINE CONST.PROJECT
PARTICIPATION OF AT LEAST ONE CDM COMPANY IN TENDERING PRO-

CESS FOR TURKISH POWER LINE CONSTRUCTION PROJECTS.