REPORT 4 87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87

PAGE :

FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 435 - COPENHAGEN

001-AGRI & FOOD PRODUCTS & SERVICE DENMARK

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

THIS SECTOR REPRESENTS THE MAJOR PORTION OF OUR RESPONSIVE WORK-LOAD WITH OVER 90 REGUESTS FOR ASSISTANCE RECEIVED EACH QUARTER. GIVEN THE OFTEN LIMITED MARKET PROSPECTS WE ARE DEVELOPING STAN-DARD MARKET ONFO SHEETS TO ASSIST FIRMS IN DEFINING WHETHER THEY

THE TECHNOLOGY INFLOW POTENTIAL OF THIS SECTOR IS HIGH POST HAS IDENTIFIED FIRMS WITH SUITABLE TECH FOR CDN INDUSTRY & WILL START PROGRAM OF DETAILED FOLLOW UP INCLUDING ATTENDANCE AT MAJOR TRADE SHOWS ANUGA/SIAL/IFE.

WE PLAN TO MINIMIZE TIME REQUIRED TO RESPOND TO REQUESTS FREEING MORE TIME TO WORK ON TECHNOLOGY INFLOW PROGRAM.

6 - 8 NEW LICENSING AGREEMENTS FOR THE YEAR.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 THIS SECTOR GENERATES NEARLY HALF RESPONSIVE WORK LOAD. THEREFORE NO ACTIVITIES PER SE ARE PLANNED AS SIMPLY KEEPING UP WITH REQUESTS AL-READY IMPLIES A HEAVY ALLOCATION OF SCARSE POST

RESOURCES.

QUARTER: 2 -----

QUARTER: 3 ----

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED:

-HANDLED 195 ENGUIRIES. - SENT 2 INFORMAL AG SITUATION REPORTS. - SEE ITEMS 3, 4 AND B UNDER UNEXPECTED EVENTS.