REPORT 4 89/05/10

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88

FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :348-KUWAIT

## 009-FOREST PRODUCTS, EQUIP, SERVICES

KUWAIT

ACTIVITIES PROPOSED IN POST PLAN: PLANNING:

ANTICIPATED RESULTS:

HAVE LIST OF EXPORT READY FIRMS TO MIDDLE

EAST TO RESPOND TO INQUIRIES

IDENTIFY SPECIFIC TARGET PRODUCTS

SED SOURCING REQUESTS

PULP AND PAPER PRODUCTS

IDENTIFYING KEY PURCHASERS IN TERRITORY AND PROMOTE OVERALL CAPA- GREATER AWARENESS OF CANADA IN MARKET.INCREA-BILITIES

WORK CLOSELY WITH DRIE/IRPI TO IDENTIFY CANADIAN EXPORTERS INTE-RESTED IN MARKET AND CANADIAN PRODUCTS AVAILABLE

COMPILE PREVIOUS SOURCING REQUESTS FROM LOCAL IMPORTER

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QUARTERLY RESULTS REPORTED:

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 A.Identify Canadian exporters interested in market. B.Compile sourcing requests.

QUARTER: 4 -----

Post has been unable to obtain suitable data base of Cdn exporters of paper products despite repeated attempts. A list of interested local importers has been compiled.