

PROGRAM RESULTS: AFRICA MIDDLE-EAST

BUSINESS ACTIVITY

During the April - June 1989 period sixteen posts reported the following business activity:

44 EXPORT SALES WORTH \$117 MILLION

45 NEW BUYING CONNECTIONS/AGENCY AGREEMENTS

1 NEW JOINT VENTURES/LICENSING AGREEMENTS WORTH \$5 MILLION

0 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA

0 CANADIAN INVESTMENTS IN TERRITORY

5 TECHNOLOGY TRANSFERS WORTH \$10.3 MILLION

HIGHLIGHTS:

\$ 52 million sale of aircraft (Nairobi)

\$ 10 million sale of gas turbine and generation system (Riyadh)

\$ 8 million joint venture for engineering and construction services (Yaounde)

\$ 6 million sale of newsprint paper (Baghdad)

\$ 4.87 million sale of seamless steel pipe (Kuwait)

\$ 3 million sale of line of sight telecommunications equipment (Harare)

KEY STATISTICS: for the sixteen posts reporting workload information

		<u>Missions Reporting To</u>	
		<u>GAT</u>	<u>GMT</u>
No. Trade Enquiries	Cdn	2918	1851
	Local	1716	2612
No. Investment Enquiries	Cdn	16	285
	Local	8	246
No. Business Visitors	Cdn	356	409
	Local	673	868