VOL. XXIX. No. 26

Class of Business.

RATES ARE FREE FROM DISCRIMINATION

Loss Ratio for the Entire United States During Past Ten Years is 33.6 Per (By Leased Wire to the Journal of Commerce.)

New York, June 5.—The examination of the Burglary Insurance Under-writers' Association has been completed, and the report shows that the or-ganization has accomplished much for the general good of the companies en-gaged in this class of business. The report gives a history of the association and reviews she present system of rating, giving the rates now in force in the different territories as revised in February last. The rates are shown for residence burglary insurance in different sections of the country, together with the current rates for mercantile burglary insurance, hold up and bank barriary.

(By Leased Wire to the Journal o

Commerce.)
New York, June 5.—The Plate Glass

Underwriters' Association held a meet ng yesterday in the offices of the

PLATE GLASS

CHANGES HANDS

FIRST EMPRESS DISASTER CLAIM IS PAID.

The first claim arising out of

The first claim arising out of the sinking of the Empress of Ireland was settled in Montreal yesterday. Robert Hampson & Co., Ltd., marine insurance agents, paid on behalf of their principals, a leading local bank, a claim of over fourteen thousand dollars for registered mail on board the Empress. The lost packages contained commercial bonds which the bank was sending to England

Residents of Laurentian Mountain Meet at M.A.A.A. Club House to Discuss Means of Preventing Forest Fires.

That the forest fires which did s

nuch damage in the Laurentian Moun

ains last month were also productiv

DRGANIZE TO CHECK

Real Estate

STEADILY IMPROVING

REAL ESTATE MARKET

BURGLARY INSURANCE

THE TOTAL OF CONTREBUTE TREBAY THINKS TOTAL

N PACIFIC S RACE TRACK, June 6th. Ion 1.40 p.m. and 2 p.m. Return, 25c.

RACES 8-13. 0 p.m., 1.50 p.m., 2.15 m. Return, 25c. EXCURSIONS.

O. Ry Points. Return June 20th VICE TO

AGO EFFECT. .45 a.m. 10.09 p.m .45 a.m. 9.05 p.m

INK RAILWAY SYSTEM IONAL LIMITED. and Fastest Train

XPRESS. 30 p.m., arrives To roit 1.53 p.m., Chi

CURSIONS TO e, Haileybury, and T. & N. O. Ry. rning until June 20. es St. cor. St. Francois rier—Phone Main 6905 otel "Uptown 1187 re Sta'n " Main 8229

ships TIC ROYALS

--Bristol ARD L GEORGE

ation and Guisine nd Full Par RN STEAMSHIPS, M. 6570, or any Agent

EFORD CO.,



uth Eastbound 6.25, 3rd Class 25 up. Wost-FORD CO.,

Other Transfers Yesterday.

The sale was registered yesterda, from the City of Montreal to Mr. Cyrille Laurin of portion of the residued lots from the opening of St. Lawrence street to the river front. The price was \$203,621, and the lots is question which have a total area of question which have a total area of \$1.913 square feet, Nos. \$61-13, \$66-6\$ 61-15, \$66-4, \$61-16, \$66-3, \$66-4, \$61-16, \$66-3, \$67-11 66-2, \$67\$ Band \$65-10 feet area of Centre ward. They are at the southeast corner of St. Lawrence and Notre Dame streets. Iospital Street James Street; Catherine W. SENGERS. he Journal of 5.— A report cow says that air craft, Sig-a gigantic bi-amodate sixty sky, has con-oplane in the ew for ninety ssengers.

The Church Wardens of the Parisl of St. Zotique have sold to the Schoo Commissioners of that parish and the Rey. J. V. Therin, parish priest, a block of land in St. Henri ward containing 20,47 square feet for \$25,800 unining 20,47 square feet for \$25,800 The lots are parts of 17121 of the Parish of Montreal.

WEST END PROPERTY

The southwest corner of St. Luke St was sold for \$160,000, or about \$13.15

Mr. Osais Lamoureux sold to Mi Mastai Pagnuelo, the southwest corne. of St. Luke street and Ivenue, for \$160,164, or about \$13.3: er square foot.

per square root.

It contains a superficial area of 11,
990 square feet, and is composed of lot
1673-6, 7, 8 and 9, 1677-1 and 2, 1676and 2 and 1673a 4 of St. Antoine ward

Other Transfers Yesterday.

BIG RATE ADVANCE HATES AIGHTLY VARY STARTLES GOV. GLYNN Conference to be Held of Examination of the Burglary Insurance Underwriters

Officials and Underwriters at Albany on Friday Association has been Completed --- Organization has done a Great Deal for Companies Interested in this RATES LOWER IN MASS.

Employers Affected by Compensation Law, Must Pay Premiums 250 per Cent. Higher Than Those Paid in Massachusetts.

Massachusetts.

New York, June 5.— The fact that there is to be an appalling advance in the insurance rates which the employers of New York must pay under the workmen's compensation law, which becomes effective on July 1 has burst in upon the state administration. These rates have been formulated by the insurance department. Consequently Jovernor Glynn wants to be told why. For that reason he has called in a aumber of authorities to confer with him next Friday at Albany. On the average both workmen's compensation and empolyers liability rates in New York will be two and one-half times those charged for similar insurance under the workmen's compensation law of Massachusetts, and it will be undoubtedly several times the rates now paid in New York.

The reason for the wide discrepancy etween rates in Massachusetts and the prospective rates in New York acording to the authorities lies in the fact that the benefits contemplated unler the New York law are much higher than those paid under the Massachusetts and satis of 50 per cent. of wages, not less than \$4 weekly nor more than \$10, while under the New York law employers must pay 66 2-3 per cent. of vages not less than \$5 weekly nor more than \$20.

Specific indemnities are on a scale reportionately generous. Furtherwith the current rates for mercantile burglary insurance, hold up and bank burglary.

The report explains the change in the policy form from the blanket system to the restricted form, with the co-insurance clause applied, and gives some examples showing how the co-insurance clause works out when applied to burglary insurance. The report states that the practices of the association it applying the rates are as free from discriminations as is practicable. The difference in the rates in the various sections is shown by the report to be jistifiable. The loss ratio is given in a table which shows that the carned premiums for the entire United States during the past ten years aggregated \$2.715.691, and the losses paid were 37.455.645, indicating a loss ratio of 33.1 per cent. The figures for New York state for the ten years are: Earned premiums, \$7.031.276; losses paid, \$2.963.619; ratio of losses to carned premiums \$4.2 per cent. MEN DISAGREE All But One Company Agree in Change of Rates to Brokers, Gen-eral Feeling Was in Favor of Lower Commissions.

doyers must pay 66 2-3 per cent. of vages not less than \$5 weekly nor agree not less than \$5 weekly nor agree not less than \$5 weekly nor agree than \$20.

Specific indemnities are on a scale reportionately generous. Furthernore the fact that the law discriminates between hazardous and non-haz ridous occupations complicates the agree of the second occupations complicates the atter because the employer must in ure against common faw liability, i he courts decree that a workman canot collect compensation. The Massachusetts act has been in force since ah. 1, 1912, and during the two year hich have elapsed under this law, the inderwriters both stock and mutual vave been able to collect a large mount of statistics showing the freuency and cost of accidental injurie of workmen in the various tradesheas fligures have been used in callulating New York rates.

There can be no escape from insurnce in New York. The compensation we expressly provides that every employer affected must insure in one of our ways, either by stock companies, by mutuals, by the state fund, of the giving satisfactory proof that he simantally able, by insuring him elf. Further, each policy must cover against employers liability for suit or damages. There can be no limit on the amount of money an insurance ompany must pay in case of accidentic hills or hurts more than on serious.

Mr. Walter Molson Thinks

General Adjustment Has

Now Taken Place

Mr. Water Molson, the well known real estate broker of this city, stated in an interview with a representative of the Journal of Commerce to-day, that he believed that a proper adjustment had taken place in the market, and from now on a steady improvement from the normal statement of th ters.

The meeting of the Plate Glass Service and Information Bureau only last ed about half an hour, there bein no troubles to cause serious discussion A resolution was adopted to have a committee appointed to confer with the non-member companies for the purpose of securing their obr-operation to enable the formulation of a new manual for all territories of which the bureau operates.

Alich kills or hurts more than one erson.

For instance, the insurance policy assuring, the firm of Harris & Blank vho conducted the Triangle Shirtvalst Co. in the Asch Building in Nev Tork, against judgments following uits for damages brought by injured in the second of the second

upiece.

Under the compensation law had i een in effect at the time of the fireheen in effect at the time of the firehe insurance company would have had o pay under the law just stipulated ums of perhaps \$4,000 each, to the lependents of each of the dead girls, a otal of \$596,000, and the question of ankruptcy of the insured would not ave entered into the question.

All of this added hazard is of course effected in the insurance rates. Hence he reason why the governor desires to now.

FIRES IN LAURENTIANS

reflected in the insurance rates. Hence the reason why the governor desires it now.

There have been invited to the conference the officials of the state insurance department, who have jurisdiction over the subject of rates to be harged and who have formulated and assed upon them, a number of the rincipal casualty underwriters of the rincipal casualty underwriters of the rate, the members of the workment of the state, the members of the workment of the law.

It transpires that there is some difference of opinion between one of nore of the large casualty companies and the state department. These companies take the ground that the rates of the state department are somewhat too high. The difference however, between the factors in disjuited are insignificant so far as the solicyholders are concerned.

It is not understood that the governor is disposed to take arbitrary action regarding the new rates. It is add that he merely wants to know the assistance of the state will take the comployers of the state will take the cidvance due to the generosity of the rabor element which forced the result is a something at the state of the auton of the state will take the comployers of the state of the state will take the comployers of the state of the state will take the comployers of the state will take the comployers

Prominent Insurance Man



J. K. MACDONALD, J. K. MACDONALD,
President of the Confederation Lift
Association. Mr. Macdonald is prominent in educational and philanthropic
work, as well as being an authority on
insurance.

PREPARE TO CARRY **COMPENSATION RISKS**

eneral Accident Fire and Life As-surance Corporation Places Eng-lishman in Charge of Compensa-tion Department—Company Inter-ested in Accident Prevention.

That the next few years are to de yelop an unprecedented demand for workmen's compensation insurance is the United States is practically cer ain. This fact is thoroughly appre-iated by undescription. workmen's compensation insurance in he United States is practically certain. This fact is thoroughly appresiated by underwriters, and the General Accident Fire & Life Assurance Corporation has decided to adequately quip itself for the sweeping demand for indemnity of this character. The sompany has placed in charge of its sompensation department Herbert Edward Southam, who has been sent over from England for the responsible position. The new manager is an exert and a recognized authority on sompensation liability, having devoted ears of study to the subject abroad while in the service of the Ocean Accident, as assistant manager of the Workmen's Compensation department, in this position he remained until 1907, when he became manager of the liability and accident business of the National General. The compensation department is to be conducted absolutely eparate and distinct from the other ranches, and Mr. Southam will have ssociated with him as assistant manager Ambrose T. Barnes, who leaves he Casualty Company of America to oin the General Accident. Working no conjunction with the compensation ranch is the eighthering department. he Casualty Company of America to oin the General Accident. Working a conjunction with the compensation ranch is the chighefine department stablished by the company—and now seing enlarged-sunder the direction of Charles S. Whitneyawho is especially well qualified for the works. Whitney has already made two extended rips through the West this spring, in connection with the broadening of the ervice rendered by the Engineering tepartment, spaining the General Accident sevicially interested in the accident revention problem in both of this subject's essential elements: safeguarding and education. Additional inspectors are to be added in several States, and an accident prevention organization, second to none, is rapidly being formation of the carry into practical—effect the rinciples of the present management of the General Accident; that conservation of life and limb of the workanis is not of the most important features of efficient insurance service; in connection with competent and sysematic adjustment of claims.

Personals

Mr. William Cooper has opened his summer cottage at Beaconsfield.

Mr. Peter Lyall has left on another ip to the West.

Senator Daniel Gillinor has left for St. George for the summer months.

The Hon. Lionel Guest is leaving Sunday for New York to witness the Irst polo match, in which his brother, Lord Wimborne, is captaining the Eng-yish team.

Major P. Davidson, who has been confined to the Royal Victorian Hospital for the last few days, is reported

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HOW TO FIND SAFE INVESTMENTS OR DESIRABLE INVESTORS

MAKE YOUR MONEY WORK LET OUR LITTLE "WANT ADS" FIND THOSE WHO GAN "HITCH IT UP."

THE savers are the winners! And the winners are the Investors! Make the money you have make more. Whether you put it to work in good land investments, good stocks; high-class bonds or other securities it matters little, so long as the money brings you a fair return. Or if you would like to put your money into a strong, well-organized business, you will find our Want Ads—they cost but a trifle—will locate an opening for you quickly and cheaply. Send your Want Ad in now. And if you have a desirable investment to offer, whether it be land, buildings,

stocks, bonds, or an interest in your business, you will find a Want Ad the best way to locate a buyer. Just send in a little Want Ad like those below. We will carry your message into thousands of business offices where it will almost surely find a good purchaser for you.

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INVESTORS-WE HAVE FOR SALE securities in the form of municipal bonds, first mortgages, and splen-did industrial stocks which will net you from 4½ per cent to 8 per cent. Will be glad to recommend the best investment for your needs. Call or address:

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Rate: Two Cents a Word First Insertion; One Cent each Succeeding Issue

BUSINESS CHANCES

WANTED-POSITION, BY AN AC-countant, with thorough British countant, with thorough British training, having had, in addition, a University course in Dublin. Would prefer electrical railway work, having served some time with a large company of this kind. Address C. M. T., Journal of Commerce Office

BUSINESS MEN AND MANUFAC-turers—Do you want a live ad, writ-er? Ho ware your circular letters. Are they stale commonplace and not Winners? I am not an advertising genus but I have selling gamption and can help you save money as well as make money. Drop a note to Al-lan West, ournal of Commerce, to-day.

BUSINESS INVESTMENT - THE advertiser , owing to ill health, ha to relinquish all or a part of his own to relinquish all or a part of his ownership in a standard monthly publication, enjoying a large advertising and subscription, and now in its fifth year. Negotiations will only be conducted with a magazine man of experience, Cash required down \$3,000 and balance of arranged price on time at 2 per each. To a bona fide purchaser full access will be allowed to vouchers and records. In first instance address Advertiger P. O. Box 3162, Winnipeg.

OR SALE AT GOOD CONDITIONS
the stock and good will of a Trunk the stock and good will of a Trunk and Valise Store, situated in the West End part of the city. A good opportunity.— Apply P. O. Box 74?. City.

medical practice for sale. Apply to Dr. Klock, Shawville, Que.

OR SALE-NEW THREE STORY brick hotel, fine stables and varding with the stables are stables. DRUG BUSINESS FOR SALE AND

FOR SALE-NEW THREE STORY brick hotel, fine stables and yard, fine summer resort, four thousand population. Sickness cause of sale. For particulars apply to Box 156, Lachute P.O. Lachute, P.Q.

FOR SALE-WATER POWER SITE.

MANUFACTURER WANTS PARTY ANUFACTURER WANTS PARLI BUd.

o organize and manage sales force to sell one of the fastest selling articles on the market. Every merchant a customer. Position pays from \$3,000 to \$5,000 annually. Investment of \$500 to \$1,000 required as deposit on goods, which is fully secured. Don't answer unless you can believe the fastest ways and references. See A. H. to sell one of the fastest selling arti-cles on the market. Every merchant a customer. Position pays from \$3,000 to \$5,000 annually. Invest-ment of \$500 to \$1,000 required as deposit on goods, which is fully se-cured. Don't answer unless you can bring good references. See A. H. Shields, Gen: Sales-manager, after 3 p.m., each day at Windsor Hotel.

SANITARIUM. DOING A GOOD business, which can be largely increased. Liberal terms offered, Anideal refined business, Only those possessing business ability and who can furnish unquestionable references considered. This proposition will bear the most searching investigation, in first instance. Apply to Box C. 48, Journal of Commerce.

TYPEWRITER REPAIRS.

EVERYTHING ELECTRICAL FOR lighting, heating and wiring. Phone for quick service. Star Electric Co., 803 St. Catherine W., Up 1375.

FOR SALE. LEADER OUTFITS AND GILE MAR-ine motors, now located at 1200 De-Montigny st., east, M. J. O'Hara.

RESTAURANT AT 514 ST. JAMES street for sale; everythin gin good condition; fine chance for prompt buyer. Cause for selling illness.

GASOLINE YACHT IN FIRST CLASS order, looks like new. Price \$100.00 for quick sale, can be seen at 55 Coursel St. Tel. Uptown 6656.

OR SALE—WATER POWER SITE.
1,000 hp. capacity. First 500 could
be developed cheap. Situation, Mac
dawaska, New Brunswick, three
miles from Transcontinental and C.
P. R. R. For details apply J. A. Guy,
Edmundston, N.B.
MANIFACTURER WANTS PARTY

MIRRORS AND FRAMES, OLD MIRfors and picture frames repaired like
new a specialty. Picture framing to
order. Manufacture of mirrors and
mouldings, wholesale and retail. The
Wisentainer Co., 58 St. Lawrence
Blvd.

ment small boat or automobile. Address Room 40, Herald Bldg., of felephone Main 3029.

JIGHT ENGLISH-HUGUED COLOR wanted on lake shore between La-chine and Beaconsfield to hold about four people. Frice more rate, full-particulars to Bay C S1, Journal of, Commerce, 4-11, Above other St. City.

PANET, STREET, 717—For sale, 1 Installation Boller and Tanks, suft-able for a soap-maker, dyer, laun-dry or chemical manufactory, Apply A. Bonin, 937 Cartier Street, Phone, East, 5447.

TO LET.

PANET STREET, 717—Factory to let,
3,200 feet floor space, two floors,
well lighted, zero auto garage to let,
Apply A. Bonin, 937 Cartier, Phone
East 5447, 17 6

WILL SUBLET PART OF STORE IN
evcellent location on St. Catherine
street west, near Peel. Large window included. Moderato rental and
long lease if desired. Thos. Cook &
Son, 550 St. Catherine St. West.

ser will be the newest n June 20. I thousands erland. The Bismarck, nperor. His ke an im-the future marine.

HING.

VOYAGE. nor, a sister hich crossed

hich crossed, c, will steam freland, and voyage first r pulp, and she will en-he Keystone ... She was of the North Company on 2,500; length, and depth, the Atlanticere probably win ships will ime. After is due here