

CANADA LUMBERMAN

WEEKLY EDITION

The Lumberman Monthly Edition, 20 pages, \$1.00 PER YEAR ; The Lumberman Weekly Edition, every Wednesday

THIS PAPER REACHES REGULARLY THE PRINCIPAL LUMBER MANUFACTURERS AND DEALERS THROUGHOUT CANADA, AND WHOLESALE BUYERS IN THE AMERICAN AND FOREIGN MARKETS.

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CANADA LUMBERMAN

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Weekly Lumberman, published every Wednesday. Contains reliable and up-to-date market conditions and tendencies in the principal manufacturing districts and leading domestic and foreign wholesale markets. A weekly medium of information and communication between Canadian timber and lumber manufacturers and exporters and the purchasers of timber products at home and abroad.

Lumberman, Monthly. A 20-page journal, discussing fully and impartially subjects pertinent to the lumber and wood-working industries. Contains interviews with prominent members of the trade, and character sketches and portraits of leading lumbermen. Its special articles on technical and mechanical subjects are especially valuable to saw mill and planing millmen and manufacturers of lumber products.

Subscription price for the two editions for the year, \$3.00.

Lumbermen visiting Toronto are invited to call at the office of the CANADA LUMBERMAN. We shall have pleasure in giving them any information desired.

WANTED AND FOR SALE

Advertisements will be inserted in this department at the rate of 15 cents per line each insertion. When four or more consecutive insertions are ordered a discount of 25 per cent. will be allowed. This notice shows the width of the line and is set in Nonpareil type. Advertisements must be received not later than 4 o'clock p.m. on Tuesday to insure insertion in the current week's issue.

POSITION WANTED.

A POSITION AS MANAGER OF A BRANCH sales office, wholesale yard or saw mill. Apply to Box 136, CANADA LUMBERMAN.

WANTED.

3 CARS OF No. 1 AND 2 AND COMMON Soft Elm. Address: BUFFALO HARDWOOD LUMBER CO., Buffalo, N. Y.

WANTED.

A FEW CARS OF BUTTERNUT, WIDE Black Ash, 2 Rock Elm, and some Curly Maple White George Cormack, Whitby, giving full particulars.

FOR SALE.

DOYLER, ENGINE AND SHAFTING. 45 H.P. in good order, or will exchange for lumber and shingles. JOHN BRADLEY, 24 King Street West, Hamilton, Ont.

WANTED.

SHINGLE CONTRACTOR TO TAKE CONTRACT to cut out 25 to 35 million shingles. Must be experienced. References required. KERR, LIND & CO., 222 Stuart St., Hamilton, Ont.

FOR SALE.

FOR ANYTHING YOU WANT IN DIMENSIONED Lumber, also lumber and shingles, send your order to the undersigned. W. H. JACKSON, Dundalk, Ont.

FOR SALE.

WE HAVE 2 1/2 MILLION FEET PINE STOCK on hand. If you have not received our stock list and wish to write us. Our mill is now running. We are open for orders for bill stuff. We can quote you on pine, spruce, lath, shingles, cedar posts or railroad ties. KERR, LIND & BOWEN, Warren, Ont.

CURRENT TRADE CONDITIONS.

ONTARIO

Whether we write of pine or hardwoods, it must be said that there is very little life to the trade. The past week has been devoid of any contracts of particular significance, only such lumber as is required for immediate consumption having been purchased. The retail yards, although carrying light stocks, are not replenishing to the extent which might be expected at this season of the year, when the low price of lumber at the mills is taken into consideration. There is strong probability of an advance in the prices of some grades before the spring season is far advanced, and a more advantageous time to build up stocks is not likely to occur during the present year. It is learned that some shipments have gone forward to the United States from the Georgian Bay district, but the quantity has been very small compared with the stocks held, which are given in another column as 442,000,000 feet. The C. P. R. report a good traffic in timber and lumber along their Owen Sound branch, and cars are said to be in good demand. The stock, however, consists largely of square timber, telegraph poles, ties, and such like, of which large quantities are being taken out. In the woods the lumbermen are rushing work as speedily as possible, and hope to get in the required stock of logs. Some fear is expressed that, owing to the lack of snow, the water will not be sufficiently high in the streams to permit of floating the logs in the spring, in which case some of the mills will be seriously handicapped. Should this prove to be the case, its influence will also be felt in the market, tending towards higher prices.

QUEBEC AND NEW BRUNSWICK.

Local dealers at Quebec city report trade very fair, with decidedly better prospects for the spring. A boom in building operations on the outside limits of the city is anticipated, on account of the construction of the electric street railway. In the outlying districts of Montreal there is also considerable building in prospect, and indications point to a degree of activity as soon as the winter season shows signs of disappearing. Quebec goods remain firm in the European markets, and shippers are obtaining better prices than last season. From the ports of the maritime provinces a fair quantity of deals is going forward to the British markets by the regular line of steamers, although there is yet a large stock waiting shipment at St. John, and a

probable the demand for tonnage will result in a rise in freight rates. There is practically nothing doing in the United States trade beyond a few light shipments of mixed lots. The weather is favorable for logging in the woods, and the work is being pushed along vigorously. The cut will be an average one, that on the Miramichi being estimated at 76,000,000 feet, and that on the Tobique at 36,000,000 feet.

BRITISH COLUMBIA AND MANITOBA.

The volume of trade secured by British Columbia mills this season promises to be much greater than last year. At present about twenty vessels are loading at the different ports for foreign countries. The British ship Speke is loading a cargo of over 2,000,000 feet at Vancouver. It is hoped also to obtain more remunerative prices by means of a combine which has been organized to take the place of the Central Lumber Company, and which will control the foreign trade. A stir has been created in Manitoba and the North west by the announcement made at the annual meeting of the Western Retail Dealers Association that the manufacturers had decided upon a reduction in the price of lumber at country points. Hereafter the delivered price at Winnipeg will apply to country points, with the difference in the through freight added. The reduction ranges from 50 cents to \$1.05 on dimension, boards, shiplap, etc., while on finishing the prices will not be materially changed.

UNITED STATES.

Lumber sales in the United States are still confined almost wholly to present requirements. Reports from the white pine centres tell the one story of a very restricted demand. Manufacturers are holding out for higher prices, and these the wholesale dealers do not feel satisfied to pay until there is a fair prospect of placing their holdings to advantage. The low price of farm products is one of the agencies which is said to be hindering the enlargement of demand, restricting, as it does, the amount of money available for making farm improvements. Taking the different markets, we find the most activity in the east, where money is much easier and the outlook for building operations rather promising. At Philadelphia the white pine market is improving, and it is believed that some good contracts will shortly be placed, the erection of over 2,000 houses being contemplated. The city work is getting in better shape, and country operations promise soon to open up. Unfavorable weather at Boston has

prevented any probable development of trade. Spruce frames are selling at \$14; shingles and clapboards, while not in great inquiry, are somewhat steadier. A slightly better feeling prevails at Buffalo and Tonawanda, although business is below the average at this season of the year. There is very little life to the hardwood trade, beyond some purchasing of desirable stocks for export. The furniture factories, which are known to have light supplies, have not yet commenced to replenish their stocks, although necessity will no doubt compel them to do so shortly. For railway purposes it is expected a considerable quantity of hardwoods will be required.

FOREIGN.

Importers of Canadian goods in the British markets have placed a large portion of their early cargoes, and are now less anxious to close contracts than earlier in the season. There are some transactions for late delivery, but precaution is observed by both buyers and sellers. The east coast is comparatively bare of white pine deals, and larger quantities are due to arrive than usual. Much interest has been centred in the late public auctions, at which prices for spruce and pine deals have shown no diminution. The results of sales at Glasgow and London are given in another column. There is quite a brisk trade doing in hardwoods at most of the principal ports. At Liverpool and Hull building is active, owing to mild weather, and an improvement in the demand for deals, scantlings and boards is looked for. Some chartering of vessels is reported, but as yet very few steamers are offering.

SHIPPING MATTERS.

The barque Minnehaha has been chartered to load deals at West Bay, N. B., for Cardiff or Newport, at 40s.

The schooner B. K. Woodside, which has been chartered to load lumber at Church Point, N. S., for Havana, gets an advance of 25 cents over last year's rate.

Lumber freight rates from British Columbia points are as follows: Sydney, 30s.; Melbourne or Adelaide, 37s. 6d.; Port Pine, 32s. 6d. to 35s. 9d.; Fremantle, 47s. 6d.; Geraldton, 55s.; Shanghai, 42s. 6d.; Tientsin, 50s.; Valparaiso, f. o. b., 30s. to 32s. 6d.; U. K. or Continent, 52s. 6d.

The following lumber charters are reported: Minnie G. Whitney, Saginaw to United Kingdom, sawn lumber, 92s. 6d.; Egeria, New York to Buenos Ayres, lumber, \$8; Rosario, \$9; Assyma (previously) Pensacola to Cardiff, Newport, Swansea or Greenock, sawn lumber, 97s. 6d.; Arizma, same; Matina, Boston to Buenos Ayres, lumber, \$8; Rosario, \$9; 500-ton barque, Cape Tormentine to w.c. England or c.c. Ireland, deals, 45s.