Export Development Corporation (EDC)

EDC is a unique financial institution that helps Canadian business compete internationally. EDC facilitates export trade and foreign investment by providing risk management services, including insurance and financing, to Canadian companies and their global customers.

EDC's programs fall into four major categories:

- export credit insurance, covering short and medium-sized credits;
- performance-related guarantees and insurance, providing coverage for exporters and financial institutions against calls on various performance bonds and obligations normally issued either by banks or surety companies;
- · foreign investment insurance, providing political risk protection for new Canadian investments abroad: and
- export financing, providing medium and long-term export financing to foreign buyers of Canadian goods and services.

Ottawa (Head Office) 151 O'Connor Street Ottawa, ON K1A 1K3 Tel.: (613) 598-2500 Fax: (613) 237-2690

International Financing

Institutions, including the World Bank and the Inter-American Development Bank, provide funds to Mexico for a wide variety of specific projects. These banks can provide details of upcoming projects and identify the Mexican executing agencies.

The Embassy of Mexico, Mexican Trade Commissioners in Canada, and Mexican consulates can provide assistance and guidance to Canadian companies in need of information about doing business in Mexico.

Embassy of Mexico 45 O'Connor Street, Suite 1500 Ottawa ON K1P 1A4

Tel.: (613) 233-8988 Fax: (613) 235-9123

Mexican Banks with Offices in Canada

Banco Nacional de México (Banamex) 1 First Canadian Place **Suite 3430** P.O. Box 299 Toronto, ON M5X 1C9 Tel.: (416) 368-1399

Fax: (416) 367-2543

Fax: (416) 956-4914

Banco de Comercio (Bancomer) The Royal Bank Plaza South Tower, Suite 2915 P.O. Box 96 Toronto, ON M5J 2J2 Tel.: (416) 956-4911

Banca Serfin **BCE Place** Canada Trust Tower 161 Bay Street, Suite 4360 P.O. Box 606 Toronto, ON M5J 2S1 Tel.: (416) 360-8900

Fax: (416) 360-1760 **Business and Professional Associations**

The Canadian Council for the Americas (CCA) is a non-profit organization formed in 1987 to promote business interests in Latin American and Caribbean countries. The CCA promotes events and programs targeted at expanding business and building networking contacts between Canada and the countries of the region. It also

The Canadian Council for the Americas (CCA)

publishes a bimonthly newsletter.

Executive Offices, 145 Richmond Street West Third Floor Toronto, ON M5H 2L2

Tel.: (416) 367-4313 Fax: (416) 367-5460

The Canadian Chamber of Commerce (CCC)

55 Metcalfe Street, Suite 1160 Ottawa, ON K1P 6N4 Tel.: (613) 238-4000

Fax: (613) 238-7643

Canadian Exporters' Association (CEA)

99 Bank Street, Suite 250 Ottawa, ON K1P 6B9 Tel.: (613) 238-8888 Fax: (613) 563-9218

Forum for International Trade and Training (FITT)

155 Queen Street, Suite 608 Ottawa, ON K1P 6L1 Tel.: (613) 230-3553 Fax: (613) 230-6808

Language Information Centre

240 Sparks Street, RPO Box 55011 Ottawa, ON K1P 1A1 Tel.: (613) 523-3510

Canadian Standards Association (CSA)

178 Rexdale Blvd. Rexdale, ON M9W 1R3 Tel.: (416) 747-4000 Fax: (416) 747-4149

Canadian Bankers Association

P.O. Box 348 Commerce Court Postal Station Toronto, ON M5L 1G2 Tel.: (416) 362-6090 Fax: (416 362-7705

Canadian Life and Health Insurance Association (CLHIA)

1 Queen Street East Suite 1700 Toronto, ON M5C 2X9 Tel.: (416) 777-2221 Fax: (416) 777-1895

KEY CONTACTS IN MEXICO

National Banking Commission

Comisión Nacional Bancaria (CNB) Insurgentes Sur No. 1971 Col. Guadalupe Inn 01020 México D.F. México

Tel.: 724-6900 Fax: 724-6963





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