

The sectors handled outside of the RVPs are those reporting to the Energy and Industry Vice Presidency and include oil and gas, mining, chemicals, fertilizers, telecommunications, and new technologies. Project officers are important sources of information for consultants involved in these sectors.

Individual consultants should contact the Personnel Management Department's Staffing Division, at the main address, for information.

Nearly all of the World Bank's operational work is carried out by staff working at headquarters and travelling back and forth to the field. The Bank also maintains field offices in 34 developing countries around the world. These generally perform a liaison function between the Bank and the country or region, but are not the focal point in decision-making. This remains centralized in Washington.

Priority Sectors for Lending

In the 1984 fiscal year, the World Bank committed new loans and credits totalling \$15.5 billion to projects in the following sectors:

	%
• energy	22.7
• agriculture and rural development	22.4
• transportation	16.7
• non-project lending	8.9
• financial intermediaries	6.2
• education	4.5
• small-scale enterprises	4.3
• water supply and sewerage	4.1
• industry and mining	3.5
• urban development	3.2
• population, health, and nutrition	1.6
• telecommunications	1.1
• technical assistance	0.9

For Information

1. *International Business Opportunities Service (IBOS)* — incorporates all available information on World Bank-financed consulting and procurement opportunities, from the earliest stage of project identification to the final stage of contract awards by borrowing

countries. Includes Monthly Operational Summary (MOS); weekly list of technical data sheets (TDS) as each project is approved by the Board; bi-weekly procurement notices; and contract awards for goods or equipment valued at \$1 million, for civil works over \$5 million, or for services, including consulting services, in excess of \$500,000. Subscriptions to IBOS are available for Cdn \$315 a year from the Canadian distributor of World Bank publications:

Le Diffuseur
 (Attention:
 Mme Suzanne Vermette)
 P.O. Box 85
 Boucherville, Quebec
 J4B 5E6
 Tel: (514) 641-1334

2. *Guidelines for Use of Consultants by World Bank Borrowers and by the World Bank as Executing Agency* — available when you subscribe to IBOS, from the Office for Liaison with the International Financial Institutions (OLIFI) at the Canadian embassy in Washington, from the World Bank directly, and from DRIE regional offices and DEA trade officers.
3. *The World Bank Telephone Directory* — contains a detailed organizational listing of management, from senior vice presidents down to division chief level. It is a valuable tool for identifying key individuals in Projects Divisions and gaining direct access to Bank staff. Published four times a year; available at the World Bank Book Store in Washington, or by subscription for Cdn \$7 per issue. Contact Le Diffuseur (above).
4. *Development Business and Scan-A-Bid* — for World Bank MOS, procurement notices, and contract awards. See page 11 for subscription information.
5. *Monthly Procurement Seminars* — held in Washington (duration: three hours). Contact OLIFI at the Canadian embassy in Washington for information on scheduled dates.