

### Fuel Injection Parts

- \$300 million market (1991), study conducted by Marketing Research Services (MRS) in Seaford, NY.
- Not an Aftermarket category. Bulk of sales/work done by new car dealers (65%).

|                           |     |
|---------------------------|-----|
| 1. New Car Dealers        | 65% |
| 2. General Repair Shops   | 16% |
| 3. Service Stations       | 10% |
| 4. Specialty Repair Shops | 7%  |