

FOREWORD

Long the world's leading exporter of pulp and paper, the Canadian industry has undergone many changes over the years in response to new markets, products and technologies in the international trading environment. Indeed, Canada has excelled to obtain a dominant position: it produces one-third of all the pulp and paper traded in the world marketplace.

Canadian suppliers of equipment and consulting services to the industry have also responded to this change. This sector of the industry boasts a number of established and notable firms which have earned outstanding reputations for quality and reliability in Canadian and international markets.

The capabilities of these companies to service both the domestic and export markets is enhanced by the wide range of products and services they offer. Everything from feasibility and market studies to stock pumps, entire paper machines and complete mill systems. Virtually everything pulp and paper producers need to expand, modernize or build a new operation is available in Canada.

Canada truly is an exporter to the world. Not just in pulp and paper, but also in pulp and paper equipment and services. *Pulp and Paper Equipment and Services for World Markets* is designed to help you find everything you need — from Canadian sources.

Although this capability guide is representative of a broad range of Canadian suppliers, it includes only those concerns that have agreed to participate.