

Appendix 9

Sources of Information About Agents by Industry Sector

Please note: The following list of contacts represents a sampling of hundreds of sectoral associations of sales agents located throughout the United States. External Affairs and International Trade Canada does not accept responsibility for recent changes to the listings as they appear here, or for the type of information which these associations offer. The Commercial Divisions of Canadian Consulates can provide additional contacts to Canadian companies which are committed to exporting. It is recommended that new exporters contact these offices first for advice and names of agents.

Agricultural Machinery

Agricultural and Industrial Manufacturers' Representatives Association (AIMRA)
5818 Reed's Road
Mission, Kansas 66202 USA
Tel.: (913) 262-4511
Fax: (913) 262-0174

Farm Equipment Wholesalers Association
1927 Keokuk Street
Iowa City, Iowa 52240 USA
Tel.: (319) 354-5156
Fax: (319) 354-5157

Apparel

Billings Market Association
P.O. Box 80145
Billings, Montana 59108 USA
Tel.: (406) 652-6132

Bureau of Salesmen's National Associations
(Apparel, Footwear, and Home Furnishings)
1819 Peachtree Rd., N.E., Suite 210
Atlanta, Georgia 30309-1854 USA
Tel.: (404) 351-7355
Fax: (404) 728-1520

Bureau of Wholesale Sales Representatives
1819 Peachtree Rd., N.E., Suite 210
Atlanta, Georgia 30309-1854 USA
Tel.: (404) 351-7355
Fax: (404) 352-5298

Central West Market Association
Ladies'/Children's Apparel & Accessories
8944 H Street
Omaha, Nebraska 68127 USA
Tel.: (402) 339-6770
Fax: (402) 337-9285

Iowa Fashion Mart
Ladies'/Children's Apparel
& Accessories
Des Moines, Iowa 50322 USA
Tel.: (515) 277-0414

Iowa Men's Apparel Mart
(Men's/Boys' Apparel & Accessories)
Contact: Ms. Sharon Wilson
10925 Poppleton Avenue
Omaha, Nebraska 68144 USA
Tel.: (402) 397-7765

Midwest Ski Representatives Association
Ski Clothing/Accessories/Equipment
833 Thomas Court
N. Brooklyn Park, Minnesota 55444 USA
Tel.: (612) 436-8723

N.W.S.A.
Ladies'/Children's/Apparel/
Accessories
4052 Hyatt Merchandise Mart
1300 Nicollet Mall
Minneapolis, Minnesota 55403 USA
Tel.: (612) 333-5219