

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :503-MANILA

SECTOR :007-POWER & ENERGY EQUIP. & SERV.
PHILIPPINES

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

SUB-SECTOR:HYDRO

FOLLOW DEV. OF CALACA II COAL-FIRED THERMAL PLT 14TH POWER
CANADIAN PARTICIPATION IN BOILER. ISLAND (CALACA II), SCADA

& LOAD DISPATCH CENTRAL

FOLLOWUP LEADS GEN. BY RECENT ELECT. MISSION IN PARTICULAR,
SALE OF UPWARDS OF \$1 MILLION

MONITOR AGUS III ENG. STUDY(EDC) & PULANGUI V FEASIB. STUDY
CDN PARTICIPATION IN THESE HYDRO PROJECTS (AGUS III 1990

AND PULANGUI V 1993).

MONITOR NEW POWER PROJECTS IN GENERATION, TRANS. & DISTRIB.
INCREASE CHANCES OF CDA PARTICIPATION.

FOLLOWUP COAL WATER FUEL STUDY (CIDA INC)
CONVERSION OF DENDRO THERMAL PLANTS TO CWF.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Continuing support to companies pursuing energy
related projects. Monitoring new opportunities.

CPCS Coal-Water fuel study started. Monenco study
at Semirara started. Pursuing sale of used diesel
gen-sets to NPC, and sale of steel poles to NPC
and Meralco, and Meralco tender for elect distr
equipment. Sold 4 used gen-sets to Phil co.

QUARTER: 2 Support cos pursuing energy related projects.
Inform Cdn cos of new opportunities. Maintain
liaison with senior contacts in Nat'l Power Corp
and Manila Electric Co.

Arranged program of Mr. F T Delgado, SVP-Eng'g
of Natl Power Corp for his Cda visit. Promoted
Cdn steel poles with Nat'l Electrification
Admin, Dept of Trade, & Dept of Env & Natural
Resources. Informed cos of new Meralco tender.

QUARTER: 3 Follow up on existing energy related projects
and monitor new opportunities. Support
companies pursuing projects.

CIPS and SNC shortlisted on 2 hydro projects.
Arranged program for Napoleon Eufemio, VP, Spec'l
Projs of Natl Power Corp, for his visit to Cda.
Informed cos. of new small hydro projs of NPC.

QUARTER: 4 Informing companies of new opportunities in NPC.
Providing support to companies pursuing tenders
and other power and energy related projects.

Willowglen and CAE Electronics prequalified for
NPC Visayas Mini-Scada tender. Advised King Eqpt
re NPC service vehicle requirements. CPS Coal-
Water Fuel study ongoing, despite hitch. Monenco
Semirara mine expansion design ongoing.