

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 503-MANILA

007-POWER & ENERGY EQUIP. & SERV.
PHILIPPINES

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

THERMAL

MONITOR DEVELOPMENT OF SPECIFIC REQUIREMENTS UNDER ADB THIRD POWER LOAN TO NPC & THE EIGHTH WORLD BANK POWER LOAN FOR 2X55 M.W GEOTHERMAL PLANTS, AND REPORT TO CANADIAN EXPORTERS.

SEVERAL CDN COMPANIES EXPRESSED INTEREST IN ONE OR MORE ASPECTS OF LOANS. CDN SHARE COULD REACH \$5 - 10 MILLION.

ENCOURAGE CDN PARTNERSHIP ARRANGEMENTS WITH JAPANESE CONSORTIA FOR CALACA II COAL-FIRED THERMAL POWER PLANT AND POSSIBLY FOR BISLIG.

BOILER ISLAND PORTION COULD GO TO CANADA-\$60-100 MILLION.

DETERMINATION OF POTENTIAL FOR CANADIAN CONTRACT SUPERVISION CONSULTANCY WITH NPC FOR CALACA II PLANT.

CANADIAN COMPANY ACTIVELY PURSUING THIS POTENTIAL OPPORTUNITY - WORTH APPROXIMATELY 2-3 MILLION.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -INCOMING POWER TRANSMISSION & DISTR. MISSION;
-FOLLOW-UP TO MARCH OUTGOING POWER MISSION;
-ENSURE APPROVAL OF 2 CPPF STUDIES FOR POWER PLANT REHABILITATION; -CONTINUE SUPPORT OF CDN PARTICIPATION IN CALACCA II.

-3 PHILIP. PARTICIPANTS ON MISSION; -CAE BIDDING ON SCADA SYST. FOR MERALCO; -SUCAT STUDY APPROV. ROCKWELL CPPF STILL UNDER REVIEW; -REPORTING ON NEW DEVELOPMENTS, CONTINUOUS LIAISON WITH BWC REP. VISIT WITH CHAIRMAN & PRESIDENT-NPC.

QUARTER: 2 PROMOTE CDN PARTICIPATION IN ADB FINANCED 3RD POWER LOAN TO NPC. -CONTINUE SUPPORT OF CDN PARTICIPATION IN CALACA II. -SUPPORT APPROVAL OF CPPF FOR ROCKWELL POWER PLANT REHABILITATION.

LAVALIN PROVIDING CONSULTING SERVICES ON TRANS-MISSION GRID; MONENCO WON CONSULTING CONTRACT FOR SCADA SYSTEM. -MONENCO WRITING INDIGENOUS COAL FUEL SPEC. FOR CALACA II BOILERS. -CPPF APPROVED FOR SNC STUDY OF ROCKWELL REHAB.

QUARTER: 3 ASSIST CAE IN BID FOR SCADA SYSTEM FOR MERALCO. MEET NEW PRES. (ABOITIZ) OF NPC. SUPPORT SNC PROMOTION OF ROCKWELL REHAB PROJECT. SUPPORT MONENCO CPPF APPLICATION FOR COAL MINE PLANNING STUDY FOR SEMIRARA.

INFO ON COMPETITIVE FINANCING FORWARDED TO CAE. MEETINGS ORGANIZED FOR CAE VISIT. MET NEW PRES. ON 18 DEC. ACQUIRED UPDATED COPY OF NPC 5-YR PLAN. APPLICATION APPROVED.

QUARTER: 4 REPORT ON STATUS AND SUPPORT CDN COYS PURSUING CALACA II, ROCKWELL REHAB AND ADB 3RD POWER LOAN PROJECTS. ASSIST WRIGHT ENGINEERS IN DEVELOPMENT OF BIO-GAS J.V. IN PHILIPPINES-MEET PNOCRE NEW WB FINANCED GEOTHERMAL PROJ IN SUPPORT/

MET WITH VP OF DBP WHO OWN MAJORITY OF MERALCO. MONENCO SUBMITTED BID JOINTLY WITH JEWJEC AND LAVALIN WITH WESTJEC FOR CALACA II PROJECT DESIGN AND ENGINEERING. - SUPPORTED STARTER STUDY APPLICATION. - MET SR VP TO BRIEF ON POSS. CIDA/