

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
 ACTIVITY REPORT
 FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Dallas

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	20.8	0.0	14.5	0.0	1.12	312 (Enquires)
from Territory	9.8	0.0	9.5	0.0	0.58	176 (Enquires)
B. Export Promotion Projects and Events	15.0	0.0	12.5	0.0	0.85	57 (Projects/Events)
C. Other Trade Development Activities	9.0	0.0	0.0	0.0	0.36	
D. Promotional Projects	8.8	0.0	43.5	0.0	1.22	19 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	0.0	0.0	0.0	0.0	0.00	0 (Enquires)
from Territory	3.5	0.0	2.0	0.0	0.18	42 (Enquires)
F. Service to Government						
External Affairs	0.8	0.0	0.0	0.0	0.03	5 (Reports)
OGDs,Provinces,ETC	3.0	0.0	1.0	0.0	0.14	23 (Contacts)
G. Administration						
Program Management	21.8	0.0	10.0	0.0	1.07	
Leave,Professional Dev.	6.8	0.0	7.0	0.0	0.41	
<hr/>						
Total TID Program	99.3	0.0	100.0	0.0	5.96	
H. Other Programs	1.0	0.0	0.0	0.0	0.04	

Canadian Business Visitors: 173
 Local Business Visitors: 276

Trade Officers: 6

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS