

and his ancestors. Commercial travelling, says 'Manifold,' and he is speaking to English manufacturers, forms a very hard and rough school, and a man's mistakes and shortcomings, of necessity, become very soon patent to him. Conceit and bounce will not go down, though some self-assertion is imperative. His letter concludes with words which may properly be commended to the open-minded foreign trader: "At the present time, whilst tariffs and preferential duties are being so ardently discussed, should not business theories also be aired? The first step towards fighting against a fault or attempting to remedy a shortcoming in character is to realize the same, and to acknowledge it to one's self. If some British manufacturers have, here and there, faults and shortcomings, would it not be well for all, with a view to the upholding of our commercial power and integrity, that they should be helped to criticize themselves and their own policy, to the end that they may work out, as far as possible, their own individual success, independently of public, political, or Imperial measures?"

—When, some little time ago, the electrical men of the United States invited the members of the Institution of Electrical Engineers of Great Britain to visit that country (the States), the invitation made no provision for a visit to Canada, and on this account it was declined by the English society. Recently, however, the Americans decided to include a Canadian trip in the invitation, and the British engineers have accepted, and will be in Montreal next week on their way to the St. Louis Fair. Will somebody please tell the Washington authorities of this incident. It may help to convince them that Canada is something more than the bleak fringe of territory and her people something better than the crude, unenlightened folk they suppose. Mr. Eugene Hale and his energetic friends may also find a further reciprocity argument in the circumstance.

—News of special interest to Canadians concerning the iron ore districts of New Ontario is to be found in a report just made by Mr. Miller, the provincial geologist, to the Crown Lands Department of the Province. It appears that the joint committee who are inspecting the geological formation of Michigan and New Ontario iron ranges in behalf of the United States and Ontario Governments respectively are now in the Soo district, and are spending some days in the Huronian area. An interesting fact mentioned is that at Loon Lake, near Port Arthur, where two important ore discoveries have lately been made, the party decided to christen the district the "Animika iron range," and geologists and miners will take note. Mr. Miller further communicates that inasmuch as the party have agreed on a common nomenclature for various geological formations, differences hitherto arising from various classifications will be removed. The United States officials have sent eight men to map out the new Animika range, while another party is making a geological map of the iron range to the north of Bis-

cotasing, on the Canadian Pacific Railway. As all patriotic Canadians are just now watching with peculiar interest the development of the iron and steel industry of the country, these particulars showing activity in exploration are of especial moment. We know, in a general way, that we have lots of iron ore, but it is of immediate importance to know more about its quality and how to get it transported.

MONTREAL HAPPENINGS.

The present week is the week of the autumn millinery openings in Montreal, and the event has attracted many viewers and buyers of the novel headgear to be seen there. Of course the most of these were women. Our correspondent says, writing on Wednesday: "This week has witnessed an unusually large influx of neatly-attired milliners to attend the fall openings. They were in evidence all over the city, but in the leading warehouses they were seen en masse, floors and staircases being fairly jammed with them. Wholesale men express themselves well satisfied with the volume of business done in the circumstances. A goodly number of general dry goods buyers were also in the city from points as far West as Brandon, Manitoba, as well as Eastern people from far Quebec and the Maritime Provinces. Among these, however, there was a manifest disposition to buy carefully, and while a fair aggregate of business was done, no very large individual orders are reported."

The Montreal section of the Canadian Manufacturers' Association held their annual meeting on Monday last. In his address, Mr. C. C. Ballantyne, the retiring chairman, made extended reference to fire insurance matters in the city, and spoke of the Association's plan for forming a mutual company, of which a good deal of talk has been heard already, and to which the Monetary Times referred last week. Another point brought up was in connection with proposed legislation as to compensation to workmen for injuries received in factories, etc. The present law enacts that the person through whose fault or neglect any accident occurs shall bear the responsibility. If the new act becomes law it will mean that employers will be come liable even though the accident may have occurred by the employee's own fault. No doubt manufacturers should be compelled to render their machinery as safe as possible, but they become burdened with a heavy load when they are saddled with responsibility for fortuitous events or the imprudence or carelessness of workmen. Far from the bill restricting legislation, Mr. Ballantyne was of opinion that it would largely increase it. With regard to the city's mode of raising money by taxation, which has met with much criticism during the last year or two, manufacturers would not object to pay their just share, but wanted that the whole system should be placed upon an equitable and business-like basis. Another handicap which Montreal manufacturers had to labor under was high-priced gas, for which they thought no good and sufficient reason existed. In the chairman's opinion, the city council ought to consider whether it should not exercise its option to take over the gas plant at a price to be fixed by arbitration, but it should be understood that it could not be operated under municipal management, but given over to some other company. The officers for Montreal branch of the Association for the current year are as follows: Chairman, Mr. C. C. McGill; Vice-Chairman, Lt.-Col. Jeffrey H. Burland; Executive Committee, Messrs. C. C. Ballantyne, J. H. Binks, J. S. N. Dougall, T. J. Drummond, Geo. Esplin, S. W. Ewing, Col. R. Gardner, Chas. B. Gordon, Edgar McDougall, D. Lorne McGibbon, Wm. McMaster, R. Munro, Hon. J. D. Rolland, G. W. Sadler, C. F. Smith, R. R. Stevenson, W. T. Whitehead, P. Williamson.