

*"The man that hath no music in himself,
Nor is not moved with concord of sweet sounds,
Is fit for treasons, stratagems and spoils;
The motions of his spirit are dull as night,
And his affections dark as Erebus;
Let no such man be trusted."*—Shakespeare.

Many men have music within themselves, but have not acquired the power to express it. To all such

Gourlay-Angelus *Player-Pianos*

offers a perfect substitute for musical ability. It is so simple in action, so accurate in phrasing, so adaptable to temperament that anyone can encompass the interpretation of the greatest masters

It is as easy to play a GOURLAY-ANGELUS as to read a book.

Gourlay-Angelus Pianos may also be played by hand in the usual way.

Demonstrations of this wonderful instrument at our warerooms. Catalogues and prices mailed free upon request. A liberal allowance for old pianos in exchange.

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