

### Boots and Shoes.

The outlook for boots and shoes is very strong. It is certain that there will be general advances in prices, when manufacturers start out for next fall's trade, which will be about April 1. It is reported that some manufacturers have decided on a ten per cent advance at once. This, with the advance which went into effect last fall, would make prices 20 per cent higher than a year ago on some lines. Retailers should be able to add 10 per cent to stock carried over from last season, to cover cost of carrying, and still be able to sell as close as now goods can be sold at. It would be perfectly legitimate for retailers to take the profit on goods in stock which have since advanced.

There is talk of an advance on felt footwear. In fact it is reported that manufacturers of felt have advanced prices 10 to 12 1/2 per cent. The better class of felt boots made in Canada are manufactured from felt imported from Germany, and the advance applies mainly to this class of felt. The cheaper grades are made from Canadian felt, which has not advanced as much as the German felt. A good many orders for felt footwear for next fall and winter, are already placed, so that the advance in felt will not affect the trade at once, and will not go into effect on orders being taken now for delivery for the fall trade. The fall sorting trade, however, may find prices advanced.

J. J. Kilgour, of the Kilgour, Rimer Co., Winnipeg, returned the first of the week from an eastern purchasing trip. Mr. Kilgour reports business good and prices very firm for everything handled in their branch. All the manufacturers say that higher prices are inevitable, and he looks for further advances on leather boots and shoes, rubber footwear and felt footwear at once. Mr. Kilgour reports that the new rubber factory in Toronto is about completed and will commence operations next week. This factory has been built to replace the one burned about a year ago. The factory was operated by the Toronto Rubber Shoe Manufacturing Co., but the name has been changed to the Maple Leaf Rubber Co., the maple leaf being the brand of the goods manufactured by the company. The new factory is a fine establishment, thoroughly modern and with a large capacity.

There is considerable dissatisfaction among retailers on account of the smallness of the profit made on rubber footwear. Retailers sell rubbers usually at the list prices, and this is becoming a general rule in the trade. The present list allows dealers a discount of 15 and 2 1/2 per cent, with a further discount of 5 per cent for cash, which leaves a small margin to the retailer who sells at list prices. It has not been announced yet whether or not there will be any change in the list for next season's trade, but there is a belief that there will be a further slight advance, probably of 2 1/2 per cent to go into effect about April 1, making the discount 15 per cent, with 5 per cent further for cash. A general advance of the list prices, with the discount increased in proportion, so as to allow a discount to the trade of say 25 per cent off the list, would put retailers in better shape as for profits and allow them to continue the custom of selling at list prices. Though rubbers have advanced to the consumer, retailers are making less money now than formerly as list prices have

not been advanced in full proportion to the cutting down of the discounts.

### Cape Nome.

Next spring the Cape Nome gold fields are likely to be the scene of activity similar in character to that witnessed in the Klondike in the spring of 1898. Outfitting at Victoria and Seattle has been going on at a great rate, and a consular report from Victoria points out that it is computed that 65,000 persons desire to go to Cape Nome as soon as possible. Cape Nome is 2,500 miles, entirely by water, from Victoria. This consular report also tells us that prospectors with the rudest of pans have cleared from \$50 to \$100 and even \$300 per day, while sometimes a clean up of from \$1,000 to \$1,500 has been reported. Nuggets worth from \$300 to \$400 were found near Anvil Creek, and it is believed \$300,000 to \$400,000 were taken out of Snow Gulch last summer, one man, it is said, took out \$190,000, while another claim is still more. While Cape Nome is much nearer the base of supplies than the Klondike, on which account the hardships experienced by impecunious prospectors in this latter region are apt to be greatly minimized, still it behooves prospective miners not to go empty-handed or with little money in pocket.—Bradstreets.

### Winnipeg Grain Inspection.

For the week ending Jan. 27 there were 256 cars of grain inspected grading as follows:

Wheat—1 hard, 134; 2 hard, 30; 1 northern, 2, 2 northern, 1; 3 hard, 15; 1 frosted, 1; 2 frosted, 1; 1 rejected, 10; 2 rejected, 6; no grade, 11; condemned, 2; 1 white rye, 1; feed, 2 cars.

Oats—2 mixed, 4; No. 3, 1; feed, 4 cars.

Barley—No. 3, 2; feed, 1 car.

### Manitoba Wheat Stocks.

There were 3,132,000 bushels of wheat in store at Port William on Jan. 27. Receipts for the week were 188,000 bushels, and shipments were 31,000 bushels. Stocks of wheat at Port William, Port Arthur, Keewatin, Winnipeg and interior country points were estimated approximately at 8,700,000 bushels compared with about 8,200,000 bushels a year ago.

## ADVERTISE

BUSINESSES FOR SALE  
STOCKS FOR SALE  
TENDERS WANTED  
SITUATION WANTED OR VACANT  
PARTNERS WANTED, ETC.

—IN—

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It Reaches the Right People.

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#### HOTEL MUNDELL

STUART MUNDELL, Prop.

Good sample rooms. Hot air furnace heating

#### WHITEWOOD

#### WOODBINE HOTEL

R. MAY, Prop.

First-class accommodation for travelling public.  
Good sample rooms.

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#### HOTEL LELAND

Headquarters for Commercial Men

City Hall Square.

### RAT PORTAGE.

#### HILLIARD HOUSE

LOUIS HILLIARD, Prop.

First-class accommodation for Commercial Men

### SELKIRK.

#### CANADA PACIFIC HOTEL

Best accommodation for Commercial Travellers

J. H. MONTGOMERY, Prop.

### CARMAN.

#### THE CARMAN HOUSE

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Good Sample Rooms and every accommodation for Commercial Travellers and the General Public.  
Free bus to and from all trains.

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G. F. McBAIN, Prop.

First class accommodation for Commercial Travellers, etc.

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Every accommodation for commercial travellers and the general public.

W. H. SAULTS, Prop.

### KILLARNEY

#### LELAND HOUSE

S. ROWE, Prop.

First-class accommodation for commercial men.

### HOLMFIELD

#### MANSION HOUSE.

W. J. AWDE, Prop.

Accommodation First-Class in every respect.

### CRYSTAL CITY

#### THE MANITOBA HOTEL.

SMITH BROS., Props.

Refitted and refurnished throughout. Commodious Sample Rooms. Everything first-class.

### FLEMING.

#### WINDSOR HOTEL

W. GRO. CLEVERLY, Prop.

New Management. Rates \$1.25. Renovated and Refurnished. Commodious Sample Rooms. Heated by Hot Air. Livery and Feed Stable in connection. Inside Closet.

### OAK LAKE.

#### HOTEL MANITOBA

GEO. WRIGHT, Prop.

Newly remodelled and heated by hot air. Commercial headquarters. First-class Sample Rooms.

### ELKHORN.

#### HOTEL MANITOBA

W. J. DIXON, Prop.

New Building. New Furnishings. Furnace Heating. Acetylene Gas. First-class. Large Sample Rooms.

### VIRDEN.

#### BALMORAL HOTEL

ALEX. PATTERSON, Prop.

Headquarters for Commercial Men.